



# SV SILICON Y'ALL SI

## TECHNOLOGY SUMMIT

OCTOBER 6 – 8, 2025 | BIRMINGHAM, AL

2025 LOOKBOOK

# SILICON Y'ALL 2025 HOSTS

## FOUNDERS ADVISORS





DEAR CEOS, FOUNDERS, LEADERS & FRIENDS –

We are delighted to welcome you to Silicon Y'all 2025, our 11th annual Technology Summit at the beautiful Renaissance Ross Bridge Resort & Spa, where over 175 of your distinguished peers have gathered.

DURING THIS SUMMIT, YOU CAN LOOK FORWARD TO:

- **Inspiring Stories:** Gain insights from fellow entrepreneurs as they share their successes and challenges.
- **Networking Opportunities:** Connect with top leaders in the technology industry, fostering valuable relationships.
- **Investor Insights:** Delve into the mindset of acquisitive tech investors and strategic buyers.
- **Growth Strategies:** Discuss innovative approaches that are driving success for your peers.
- **Financing Solutions:** Explore creative debt and equity financing structures to fuel your growth.
- **Best Practices:** Learn effective strategies for maximizing enterprise value.

This elite retreat is crafted to harness the collective wisdom of this exceptional group. We are committed to making this experience both enriching and enjoyable, infused with warm Southern hospitality.

Looking forward to an impactful two days together!

Warmest regards,

Zane Tarence

Founders Advisors

Head of Strategic Partnerships, Partner



## MONDAY, OCTOBER 6

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- 4:00 PM - 6:00 PM **Register & Revel** – Check in, relax, and enjoy Ross Bridge Resort’s many offerings before the welcome reception
- 6:00 PM - 8:30 PM **Welcome Reception & Dinner** – Cocktails and dinner in the Hoover Ballroom
- 7:10 PM **The AI Reckoning Playbook for Technology Companies: Survive, Die or Thrive** – Lessons from 100 Years of Technological Disruption  
*Victor Cheng – Founder & CEO, SaaSCEO.com*
- 7:45 PM **Interactive Kickoff & Fireside Chats**
- 8:30 PM - 10:00 PM **Birds of a Feather** – Network and enjoy time with your peers

## TUESDAY, OCTOBER 7

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- 6:30 AM - 9:00 AM **Breakfast** – Please enjoy breakfast at Brock’s restaurant
- 7:00 AM - 8:00 AM **Morning Trail Run** – Enjoy the scenic beauty of Ross Bridge with a 3-mile jog along the local trail
- 7:00 AM - 8:00 AM **Putting Class** – Hone your putting skills with a Pro
- 7:00 AM - 8:00 AM **Morning Yoga** – Wake up with a slow-flow yoga session on the Terrace
- 7:00 AM - 8:00 AM **Morning CrossFit WOD** – Break a sweat with a high intensity CrossFit style workout led by professional US Women’s CrossFit athlete, Ellie Hiller
- 9:00 AM - 9:15 AM **Opening Remarks** – Hoover Ballroom
- 9:15 AM - 9:45 AM **Employee Retention Leads to Customer Retention** – People are the Engine Inside All Legendary Brands  
*Scott Wozniak – Founder & CEO, Swoz Consulting*
- 9:45 AM - 10:15 AM **How to Prepare your Data for AI** – What Leaders are Doing to Position for an AI Advantage  
*Hannah Kim – Vice President, BVP Forge*
- 10:15 AM - 10:30 AM **What Every “A Player” Wants** – Best Practices in Transferring Equity to Your Team  
*Zachary Crowe – Partner, Gunderson Dettmer*
- 10:30 AM - 10:45 AM **Break**
- 10:45 AM - 11:15 AM **CEO Blitz Sessions** – CEO Stories of Successes, Failures, & Lessons Learned  
*Navigating the Unexpected as a CEO – John Burdett, Fast Slow Motion*  
*What the Big Beautiful Bill Means to Your Business – David LeGrand, Warren Averett*

## TUESDAY, OCTOBER 7, CONT.

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- 11:15 AM - 12:00 PM **Scaling Smarter, Faster** – Unlocking Growth Through AI-Powered Marketing  
*Shiv Narayanan – Founder & CEO, How To SaaS*
- 12:00 PM - 12:30 PM **The Most Important Step is the Next One** – Scaling Through the Messy Middle  
*Gabriel Doty – Co-Founder & CEO, ChiroHD*  
*Luke Doty – Co-Founder & President, ChiroHD*
- 12:30 PM - 1:30 PM **Networking Buffet Lunch**
- 1:30 PM - 2:00 PM **Heads Up** – Test Your Knowledge Against Your Peers
- 2:00 PM - 2:30 PM **CEO Journey's** – Building Fleetio from the First Mile to the Fast Lane  
*Tony Summerville – Founder & Executive Chairman, Fleetio*
- 2:30 PM - 2:45 PM **Don't Give Up on Outbound Sales, Yet**  
*Joey Gilkey – CEO, TitanX*
- 2:45 PM - 3:00 PM **Wisdom of the Crowd** – Real time answers to participant questions from your peers
- 3:00 PM - 3:30 PM **Navigating Transaction Risks** – High Value Lessons Learned from the Trenches  
*Aprio, CAC Group, Founders Advisors, TaxConnex, Warren Averett*
- 3:30 PM - 3:50 PM **Break**
- 3:50 PM - 4:25 PM **The Muck Rack Story** – Never Quit  
*Greg Galant – Co-Founder & CEO, Muck Rack*
- 4:25 PM - 4:50 PM **From Cashing Out to Lasting Wealth** – Pressing Questions as you Plan for Liquidity  
*Morgan Stanley and Bespoke Capital Advisors of Raymond James*
- 4:50 PM - 5:00 PM **Announcements**
- 5:00 PM - 6:30 PM **Rest, Recharge, & Connect**
- 6:30 PM - 7:00 PM **Cocktail Reception** – Cocktails on the Terrace
- 7:00 PM **Bama Bash** – Relax with your peers while enjoying rich Southern cuisine

## WEDNESDAY, OCTOBER 8

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- 7:30 AM - 8:00 AM **Networking Breakfast** – Hoover Ballroom
- 8:00 AM - 8:30 AM **Operational AI** – Driving Value, Not Just Hype  
*Michael Weinstein – VP of Business Development, Vista Equity*

## WEDNESDAY, OCTOBER 8, CONT.

- 8:30 AM - 9:05 AM **From Cautious to Confident** – How the Right PE Partner Transformed Challenges into Shared Success  
*Dave Finley – Owner, LeadsOnline*
- 9:05 AM - 9:40 AM **Non-dilutive Financing for Growth and M&A in a Turbulent Market** – Exploring Senior Debt, Mezz Financing, & ARR Lending  
*Expert Discussion led by Josh Roberts - Senior Credit Officer, Western Alliance Bank*
- 9:40 AM - 10:00 AM **Beyond Performance** – The Hidden Levers that Drive 70% of Your Exit Value  
*Edgar Baum – CEO, Avasta*
- 10:00 AM - 10:20 AM **Break**
- 10:20 AM - 10:50 AM **Blitz Scaling in Today's Chaotic Environment** – How has the Playbook Changed?  
*Ross Croley – Founder & CEO, Greater Sum Ventures*
- 10:50 AM - 11:20 AM **From Founder to Seller** – Navigating a Deeply Emotional Decision  
*Brent Abraham – CEO, Accruit Holdings*  
*Zaree Voskerijian – Founder, Facil-IT*
- 11:20 AM - 11:45 AM **The Value Creation Playbook** – Intentionally Pursuing Enterprise Value for Optionality  
*Wesley Legg & Zane Tarence – Founders Advisors*
- 11:45 AM - 12:00 PM **Wisdom of the Crowd** – Real time answers to participant questions from your peers
- 12:00 PM - 1:00 PM **Investor Hot Seat** – Hear Hard-Hitting Hot Takes from Investors
- 1:00 PM - 1:20 PM **Open Mic** – Takeaways & Action Plans
- 1:20 PM - 1:30 PM **Closing Remarks**
- 1:45 PM **Shuttles depart to the Birmingham Shuttlesworth International Airport**
- 6:00 PM **Silicon Y'all AfterGlow** – Reflect on your learnings, conversations, and actionable takeaways around the dinner table with other participants who are staying in town Wednesday night

Formal events and activities end at 1:45 PM Wednesday afternoon, but feel free to join many participants who stay longer and continue to build relationships, exchange ideas, and enjoy the natural and cultural beauty of the Ross Bridge Resort.

# THE FOUNDERS TECHNOLOGY TEAM



**ZANE TARENCE**  
HEAD OF STRATEGIC  
PARTNERSHIPS



**CHRIS WEINGARTNER**  
HEAD OF TECHNOLOGY  
& BUSINESS SERVICES



**NEAL ENGLAND**  
MANAGING DIRECTOR



**BRAD JOHNSON**  
MANAGING DIRECTOR



**BILLY PRITCHARD**  
MANAGING DIRECTOR



**CHRIS JENKINS**  
VICE PRESIDENT



**WILLIAM SHORT**  
VICE PRESIDENT



**RACHAEL JENKINS**  
PRACTICE GROUP MANAGER



**TUCKER HELMS**  
SENIOR ASSOCIATE



**SWEDE UMBACH**  
SENIOR ASSOCIATE



**HAMPTON SIMMS**  
ASSOCIATE



**JAMES CHILDS**  
SENIOR ANALYST



**GRAHAM BARNETT**  
ANALYST



**HAL DOVE**  
ANALYST



**ROBERT REED**  
ANALYST

# FOUNDERS ADVISORS OVERVIEW

Founders is a mergers, acquisitions, and strategic advisory services firm that has served middle-market companies since 2003. With a nationwide footprint, we pride ourselves in employing a values based and highly personalized relational approach to capital transactions through our five industry-focused advisory teams. Today, Founders employs over 60 professionals and has offices in Birmingham, AL (headquarters), Dallas, TX, and Nashville, TN.



## Values Driven Culture



### ORDER

Maintain focus on doing the right things at the right time

### GROWTH

Reflect, evaluate, and plan for improvement

### HEALTH

Be and stay healthy, personally, and as a team

### SERVICE

Go the extra mile for our clients, co-workers & community

### EXCELLENCE

All we do, we do well

### COMMUNITY

Be team-focused; we're better together

## Industry Expertise



Software, Technology, & IT Services



Business Services



Consumer



Healthcare



Industrials

# '25 PARTICIPANTS

*“Show me your peers and I’ll show you your future.”*

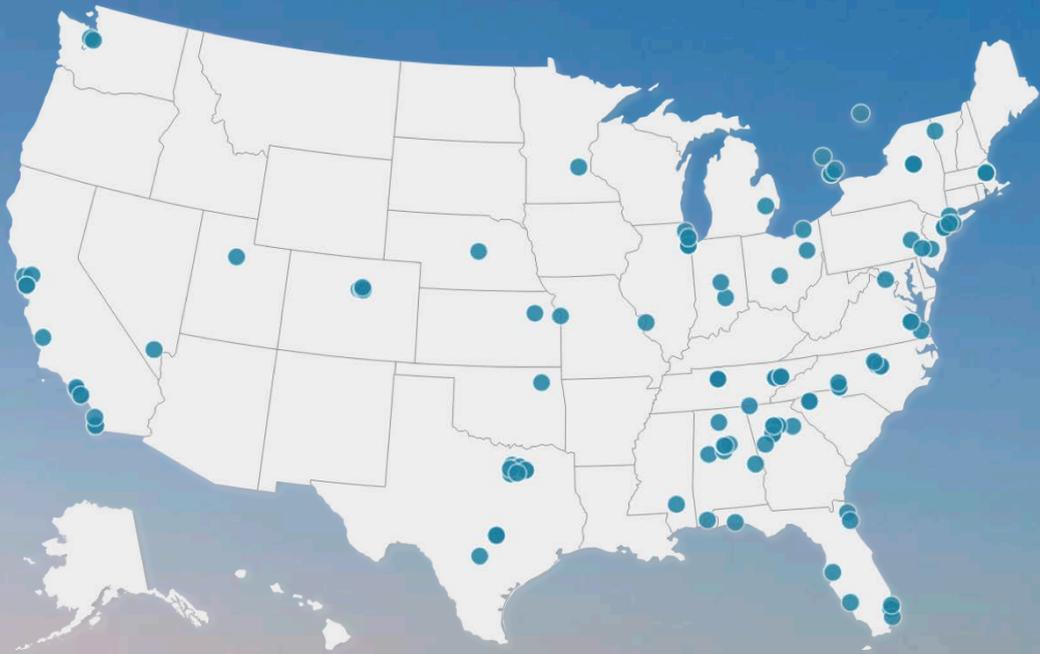
175 PARTICIPANTS

28 STATES

4 COUNTRIES

**1 CONFERENCE**





INTERNATIONAL REPRESENTATION

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Canada | Germany | Scotland





## BRENT ABRAHM

CEO | ACCRUIT HOLDINGS

Brent Abraham is Co-Founder & CEO of Accruit Technologies & Accruit LLC – Denver, Colorado. Founded in 2000, Brent patented the technology and process for conducting a 1031 Like-Kind Exchange tax deferral strategy via a web-enabled technology workflow. Over the next 23 years, Brent and his team grew their 1031 Qualified Intermediary and Technology offering to one of the nation's largest providers while revolutionizing the industry. Brent sold Accruit Holdings in April 2023 to Millennium Trust Company, now Inspira Financial, a leading provider of health, wealth, retirement, and benefit solutions headquartered in Oakbrook, IL. Brent, still actively engaged, leads his team's full service Qualified Intermediary, SaaS and Managed Service offerings to the Real Estate investment marketplace.



## DEVENDER AERRABOLU

FOUNDER & CEO | TEK LEADERS

Devender (Dev) Aerrabolu is the Founder & CEO of Tek Leaders Inc., a Dallas-based global technology consulting and digital transformation company. Serial entrepreneur and award-winning executive. Dev has built and scaled multiple IT ventures, which under his leadership grew to over 1,000 professionals delivering AI, data, cloud, ERP, and cybersecurity solutions across manufacturing, healthcare, finance, retail, and public services. Having transformed Tek Leaders into a trusted global partner for Fortune 500 enterprises, Dev has been recognized as a finalist for the EY Entrepreneur of the Year® and honored with numerous CEO World Awards. He has also played key leadership roles in multiple non-profit associations representing IT company founders—advancing entrepreneurship, diversity, STEM Scholarships, young entrepreneurs, startups, and innovation in the technology community.



## ANIKA AGARWAL

MANAGING DIRECTOR & PARTNER | INSIGHT PARTNERS

Anika Agarwal is a Partner at Insight Partners, where she focuses on leveraged buyouts and majority recapitalizations of application and infrastructure software companies. Since joining Insight in 2014, she has led investments across both high-growth and mature businesses and serves or has served on the boards of companies including Appriss Retail, Azara, Bamboo Health, Bonterra, Bullhorn, CivicPlus, CommerceHub, Community Brands, Ellkay, FacilityOS (formerly iLobby), Fleetworthy (formerly Bestpass), Inhabit, Inovalon, Optimizely, PDI, Saks.com, SaksOff5th.com, and Vector Solutions. Previously, Anika was with Vista Equity Partners, the Mayfield Fund, Goldman Sachs, and Lehman Brothers. She has been recognized by The Wall Street Journal and GrowthCap as a leader in private equity and growth investing. Anika holds a B.S. in Computer Science and an MBA from Stanford University, and speaks French and Hindi.



## HANNY AKL

MEMBER | WARREN AVERETT

Hanny Akl, CPA, CFE, CEPA, CVGA leads Warren Averett's Transaction Advisory Services Practice, which focuses on both buy-side and sell-side transactions, along with advising owners on creating value within their businesses. He is an active member of the firm's Technology and Life Sciences Client Service Group. Hanny supports clients in all phases of their business and transaction lifecycles. He works with a wide variety of clients, including private equity, closely held and public companies. His industry experience is focused on software and technology-enabled companies, telecommunications, retail and distribution businesses, real estate, manufacturing, industrial services and government contractors. Prior to working at Warren Averett, Hanny was the President and CEO of a real estate business, where he positioned the company for a successful disposition.



**Warren  
Averett**  
CPAs AND ADVISORS

## FARRA ALFORD

FINANCIAL ADVISOR | MORGAN STANLEY

Farra Alford is a 15-year veteran in family wealth management and has spent the past 12 years of his career with Morgan Stanley, serving predominantly closely held business owners. With significant wealth comes significant complexity, opportunity, and responsibility. Having personal experience with the effects significant wealth creation has on interpersonal relationships and family dynamics, Farra thrives on advising clients on how to create strategic synergy between their investment/estate plans and the unique nature of individual family relationships. This approach serves to support families across generations as they work to utilize their wealth to establish a defined sense of individuality, purpose, and satisfaction in life. Outside of the office, Farra is primarily focused on his own family (wife Lacey and daughters Abigail and Hope) while also serving on the board of his local church, Oak City, which he co-founded.



**Morgan Stanley**

## JAMES ANDERSEN

CO-FOUNDER & MANAGING PARTNER | CLEARVIEW CAPITAL

Since 1999 when he co-founded the firm, James Andersen has been Managing Partner of Clearview Capital, a private equity firm based in Stamford, CT, which is currently investing an \$850 million committed fund. Since inception, his firm has completed 45 platform acquisitions and closed more than 100 add-on transactions in a wide variety of industries. Prior to founding Clearview, James held leadership roles at Capital Partners, Mars & Co strategy consulting and Schlumberger (Egypt). He earned a BSE in Civil Engineering, cum laude, from Princeton University and an MBA from The Wharton School. James and his wife Joyce are blessed with five sons aged 21 to 29.



**CLEARVIEW**  
CAPITAL



## ALEXANDER ANDERSON

VICE PRESIDENT | GAUGE CAPITAL

Alexander Anderson is a Vice President at Gauge Capital and is responsible for identifying and evaluating investment opportunities, deal origination and developing intermediary relationships. Prior to joining Gauge, Alexander worked in the Investment Management Division at Goldman Sachs. Alexander received a B.A. in Political Science, Economics and Business with distinction from the University of Oklahoma.



## CHRIS ANDREWS

MANAGING DIRECTOR | PSG EQUITY

Chris Andrews is a Managing Director at PSG, a growth equity firm that partners with lower middle-market software and technology-enabled services companies to help them navigate transformational growth, capitalize on strategic opportunities and build strong teams. Chris leads investments in vertical software and GRC sectors at PSG. He is based in the Boston office and lives in the suburbs with his wife and three daughters. Prior to joining PSG in 2015, he was on Providence Equity Partners' valuation and strategy team. Chris started his career in GE Capital's financial management program. Chris received a Master of Business Administration from Columbia University and a Bachelor of Science from Fairfield University.



## MIKE ANELLO

CO-FOUNDER | M33 GROWTH

Mike Anello is Co-Founder of M33 Growth. He is dedicated to partnering with growth-oriented vertical application software companies to maximize their potential through his extensive sales and marketing expertise. Prior to founding M33, Mike led sales and marketing efforts across companies such as Illumio, Tesla, Project44, Axiom and Manduka and investing and portfolio ops roles at General Catalyst and Valor Equity Partners. Mike graduated from the University of Notre Dame and Harvard Business School. He walked on to the Notre Dame Football Team, earning a scholarship and two-time Academic All-American Honors. Mike co-taught ESales 102 How to Scale a Sales Organization at Harvard Business School. Mike launched Boston's inaugural St. Baldrick's Event in 2011, and has since led and participated in more than 15 events across five cities.



## MOHANNAD ARBAJI

CEO | CHALKTALK

Mohannad Arbaji is a Brown University alum, graduating with multiple degrees (Electrical Engineering, Computer Engineering, Economics, and Business/COE), along with authoring four academic textbooks. This is his second education company (the first one he bootstrapped from \$300 to a franchise in 3 countries while still in college). He first started his career in banking in PwC (Deals) and Ernst & Young (Transaction Advisory), then management consulting, then technical consulting, then full-stack software engineering in the big data space. He has since dedicated his professional career to building ChalkTalk with the goal of giving access to better high-quality education to everyone on this planet, from pre-K to gray (starting in K-12).



## WALT ARMENTROUT

FOUNDER & CEO | HEARTLEGACY

Walt Armentrout is Founder and CEO of HeartLegacy, a technology company transforming the senior living and multifamily real estate industries. With more than a decade of experience, he has helped thousands of healthcare organizations, senior living communities, and multifamily operators implement enterprise-level software solutions that improve operations and drive revenue growth. At HeartLegacy, Walt leads the development of innovative video-based technologies designed to generate leads, convert prospects into residents, and inspire referrals—ultimately enriching the lives of residents and strengthening the communities they call home. A skilled entrepreneur, sales executive, and public speaker, Walt has presented at national conferences and academic programs. He holds degrees in Biological Sciences and Computing Technology from the University of Alabama and an MBA from the University of South Alabama.



## THOMAS BARNHART

CO-FOUNDER | INBOX MONSTER

Thomas Barnhart is Co-Founder of Inbox Monster, where he leads Global Strategy and Go-to-Market. With over two decades of experience in marketing technology, Thomas has been instrumental in building and scaling organizations that drive measurable impact for enterprise brands. He was a key executive at BrightWave, guiding its growth and successful exit, before taking on the role of leading Global Revenue at Ansira, a \$275M customer engagement and channel marketing firm. Throughout his career, Thomas has focused on developing growth strategies that align technology, data, and customer experience to fuel sustainable B2B businesses. At Inbox Monster, he continues to apply this expertise, helping global organizations unlock the full potential of their marketing operations through innovation, scale, and strategic execution.





## TOM BARTELS

PRESIDENT & CEO | MCM TECHNOLOGY

Tom Bartels is President and CEO of MCM Technology, which is the leader in mission-critical asset, inventory and work order management software serving public safety and public sector clients, port authorities, airports, and utilities. Tom has successfully navigated the company through its transition from the traditional perpetual-license, on-prem solution to a web-based/subscription platform, and further to a recent recap with a software-focused private equity firm, where Mcmtech is poised to unlock substantial growth opportunities. Under Tom's tenure, Mcmtech has experienced significant growth with its customer footprint now extending into 41 states and 14 countries. Tom has previously served as a CFO, COO, and also as Director of Investor Relations at two publicly-traded companies. He serves on multiple boards, industry advisory boards, and recently chaired The Emergency Assistance Foundation, which is a \$150M US-based operating foundation serving as a 'financial first responder' to employees of Fortune 50 partner companies, who may be experiencing personal financial emergencies and hardships.



## EDGAR BAUM

CEO | AVASTA

Edgar Baum has led innovations around accurately calculating market potential for companies throughout his career. At Avasta, he has pioneered the creation of Winnable Addressable Market (WAM) Intelligence - an approach that accurately optimizes capital allocation for profitable revenue growth. He has also leveraged his extensive experience as valuation model builder and auditor throughout his expertise in Strategic Valuation, the identification and measurement of corporate value drivers across sectors and over time. His clients leverage his expertise for value creation practices inside portfolio companies and to maximize exit values. He has co-authored boardroom reporting and valuation standards and teaches about capital allocation for brand dependent companies. He is an independent board advisor for SaaS, AI, and analytics companies. Edgar lives in Toronto with his wife and two growing children.



## RACHEL BECK

EXECUTIVE VICE PRESIDENT | CAC SPECIALTY

Rachel Beck is an Executive Vice President at CAC Specialty where she manages the Sponsors Insurance team and helps lead the overall Private Equity Practice, spearheading numerous private equity growth efforts firmwide. Rachel's technical background is in the management and professional liability space, where she provides brokerage services to clients, with a specific focus on insurance products for various private equity and alternative asset management firms as well as their portfolio investments. She is an expert in coverage strategy, program structure evaluation, market negotiation and product development. Before joining CAC, Rachel worked with JLT Specialty, Willis North America Inc., and AIG. Rachel earned her B.S. in Actuarial Science from Pennsylvania State University. She lives in Brooklyn, NY with her husband, two daughters and son.



## NICOLE BETHELL

VICE PRESIDENT & EXECUTIVE CONSULTANT | AVASTA

Nicole Bethell is a growth strategy executive who specializes in helping companies navigate critical inflection points. At Avasta, she works closely with her clients to gain the necessary insights to deliver successful turnaround strategies, strategic rebrands, and help maximize valuation for exits. With over a decade of experience advising PE and VC-backed firms, Nicole has a proven track record of driving growth through data-driven marketing, sales optimization, and strategic product development. Her international business experience spans multiple continents, where she led expansion initiatives, joint ventures, and transactions. Nicole excels at translating complex market opportunities into actionable growth frameworks that deliver both immediate results and long-term value creation. Her expertise bridges the gap between operational execution and strategic vision, making her a trusted advisor for technology leaders navigating scale, transformation, and exit scenarios.



**Avasta**

## RYAN BLAIR

CO-FOUNDER & CEO | ALLOY AUTOMOTIVE PARTNERS

Ryan Blair is Co-Founder and CEO of Alloy Automotive Partners, a premium European auto repair platform with 10 high-performing locations across Colorado and Texas. A former Audi Guild Master Technician and founder of Blair Automotive, Ryan brings deep operational expertise and industry credibility. Alongside his co-founder and President Ashleigh Civitello, he is leading the charge to scale Alloy to 100 locations. Ryan is passionate about elevating the independent repair space through technical excellence, strong culture, and smart systems.



**Alloy**  
AUTOMOTIVE  
PARTNERS

## FRED BLUMER

CO-FOUNDER & CEO | MILE AUTO

Fred Blumer is Co-Founder and CEO of Mile Auto, Inc., a pay-per-mile insurance provider leveraging patented technologies to help low mileage drivers save money. Fred is also the co-founder and CEO of Porsche Auto Insurance, a subsidiary of Mile Auto, in partnership with Porsche Financial Services. Prior to Mile Auto, Fred was the co-founder of Hughes Telematics, Inc., providing telematics systems to automakers including Mercedes Benz, as well as usage-based insurance solutions for leading insurers like State Farm. Hughes Telematics went public in 2009, and was subsequently acquired by Verizon (NYSE: VZ) for \$750M. Fred holds 10 utility patents in connected vehicle data and auto insurance systems.



**mileauto**



## GREGG BORDES

MANAGING PARTNER | FRONT PORCH VENTURE PARTNERS

Greggory Bordes has 20+ years of direct investment experience across venture capital, private equity and public market investment strategies in New York, San Francisco and now the Research Triangle Park of North Carolina. Gregg is the Managing Partner of Front Porch Venture Partners, a hybrid venture capital firm investing in top startups and venture funds across the Southeast. Gregg received a Master's in Business Administration, with honors, from Duke University's Fuqua School of Business and a bachelor's degree in finance and economics, cum laude, from New York University's Stern School of Business.



## WILLIAM BOWEN

CO-FOUNDER & CEO | GIVEBACKS

Will Bowen is Co-Founder and CEO of Givebacks, where he has guided the company to the Inc. 5000 list four years in a row. Under his leadership, Givebacks has scaled to millions of users and now supports over 10,000 schools and charities, collectively raising hundreds of millions of dollars each year. A graduate of NC State University, Will is passionate about building businesses of impact and is at the forefront of transforming the payments space at the intersection of education and philanthropy. By creating innovative financial solutions, he helps schools and nonprofits unlock sustainable growth and stronger community support. Beyond his entrepreneurial journey, Will is a proud husband and father of two boys, whose family fuels his mission-driven leadership.



## DAVID BRASFIELD

CEO | FINOVIFI

David Brasfield is the CEO of Finovifi, a fintech company delivering advanced technology to help community financial institutions combat fraud, streamline compliance, and modernize core processing. With more than 30 years of experience, he has founded and led multiple successful companies in the financial technology sector. Prior to Finovifi, he founded ThreatAdvice, a leader in cybersecurity solutions, and NXTsoft, the market leader in secure API connectivity. His earlier ventures include TriNovus Capital, SBS Corporation, SBS Data Services, Brasfield Technology, and Brasfield Data Services, all focused on automation for community banks. Brasfield has also served as a community bank director and continues to contribute on boards in Birmingham. He holds a bachelor's degree in computer science from the University of Alabama at Birmingham.

## SPENCER BROWN

MANAGING DIRECTOR | SG CREDIT PARTNERS

Spencer Brown is a Managing Director at SG Credit Partners where he is responsible for originations, deal execution and portfolio management. SG Credit Partners provides \$3 - \$25 million non-dilutive debt facilities for B2B software companies with \$5+ million ARR. Prior to SG Credit Partners, Spencer worked as a Vice President at Super G Capital and an Associate at FirstBank. He earned an MBA from the Leeds School of Business at the University of Colorado. Spencer lives in Golden, Colorado with his wife, two children, and two golden retrievers. He enjoys spending time with his family and fly fishing all over the state of Colorado.



**SG**

## JOHN BURDETT

FOUNDER & CEO | FAST SLOW MOTION

John Burdett is Founder and CEO of Fast Slow Motion, a consulting firm specializing in helping businesses grow and scale using the Salesforce and HubSpot platforms. Since Burdett founded the company in 2014, it has grown to a team of over 130 people and has completed thousands of projects for over 1,400 clients across the U.S. For seven consecutive years, Fast Slow Motion has appeared on the Inc. 5000 list of the fastest-growing private companies in America. After helping start and grow multiple companies, he realized he had a unique gift for helping others do the same. John's calling and reason for founding Fast Slow Motion is to help others enjoy life while building their businesses the right way using scalable systems and processes.



**FastSlow**Motion

## JASON CAPLAIN

CO-FOUNDER & GENERAL PARTNER | BULL CITY VENTURE PARTNERS

Jason Caplain is a Co-Founder and General Partner at Bull City Venture Partners. He currently serves on the boards of Levitate and Tiga AI, and as a board observer at Spiffy and Viably. Before co-founding BCVP, Jason co-founded Southern Capitol Ventures and worked at Red Hat in its finance organization through its IPO. Earlier in his career, he was with Harrison Hurley & Company, an investment banking and consulting firm. Jason is also on the Investment Advisory Board for Virginia Venture Partners, the state's most active seed investor, and on the Organizing Board at Mindshare, the premier network for high-growth CEOs in Washington, DC. A graduate of Bentley University with a B.S. in Finance, Jason lives in Raleigh, North Carolina with his wife and three children.



BULL CITY  
VENTURE  
PARTNERS

**BCVP**



## ANDREW CEDAR

PARTNER | LONG RIDGE

Andrew Cedar is a Partner at Long Ridge Equity Partners in New York, NY. At Long Ridge, Andrew leads deal teams focused on all aspects of the firm's investments, from origination and due diligence through deal structuring, execution, and post-investment portfolio management. Andrew serves on several portfolio company boards and works closely with Long Ridge's executive teams to accelerate growth. Prior to joining Long Ridge, Andrew worked at McKinsey & Company and previously was a consultant advising companies in the U.S., Middle East, Latin America, and Africa. Andrew also worked on the Obama Administration's national security and foreign policy team, as Senior Director for Global Engagement at the White House National Security Council, an advisor at the State Department, and on the Obama-Biden transition team in 2008.



## TANNER CERAND

PARTNER | IONIC PARTNERS

Tanner Cerand is a Partner at Ionic Partners, where he leads origination. Tanner has been working in finance for over 20 years and formerly led sourcing at Vista Equity Partners and BuildGroup. Originally from the Washington, DC area, Tanner attended Cornell University and lived in NYC before moving to Austin, TX. Ionic Partners is a global enterprise software investment firm led by seasoned operators, dedicated to acquiring and scaling enterprise software companies. Through hands-on partnership, strategic investment, and world-class operational best practices, Ionic Partners unlocks new opportunities and drives accelerated growth.



## JACK CHEMTOB

FOUNDER & CEO | ACCIDENT.COM

Jack Chemtob is Founder & Chief Executive Officer at Accident.com based in New York City, New York. Accident.com is a leading network of nationwide injury attorneys. Jack is responsible for corporate strategy, executive team leadership and overall business operations across all the company's segments. With over 10 years of experience, he's held various strategic and operating positions at companies including SOSV (the largest seed VC), Morgan Stanley (in investor relations), and Warby Parker (in customer experience operations).

## VICTOR CHENG

FOUNDER & CEO | SAASCEO.COM

Victor Cheng is Founder and CEO of SaasCEO.com, a non-equity accelerator that helps B2B SaaS founders scale from \$2M–\$25M ARR to become institutional-capital exit ready. Since 2021, his clients have achieved more than \$240M in successful exits. A graduate of Stanford University, Victor began his career at McKinsey & Company and has worked in SaaS since 1999, holding senior roles at early pioneers including LivePerson (NASDAQ: LPSN) and Art Technology Group (acquired by Oracle). He is the author of Extreme Revenue Growth and has been featured in Harvard Business Review, The Wall Street Journal, and Entrepreneur. Victor has also served as a guest lecturer at Harvard, MIT, and Oxford business schools.



## FARHAD CHIKHLIWALA

CHIEF CLIENT OFFICER | HOW TO SAAS

Farhad Chikhlwala is the Chief Client Officer at How to SaaS, a Marketing Strategy Consulting firm, where he works with leading private equity investors and CEOs to drive enterprise value with marketing. As a consultant, marketing leader and founder, Farhad has over a decade of experience helping companies generate demand and scale at speed.



## ASHLEIGH CIVITELLO

CO-FOUNDER & PRESIDENT | ALLOY AUTOMOTIVE PARTNERS

Ashleigh Civitello is Co-Founder and President of Alloy Automotive Partners, a fast-growing group of premium European auto repair shops with 10 locations across Colorado and Texas. Alongside her co-founder and CEO Ryan Blair, she leads growth, finance, and people. Together, they are scaling a tech-enabled service platform powered by modern SaaS tools and centralized operations. Her team is building toward 100 locations with a strong culture and a clear playbook. Ashleigh is passionate about team development, structured growth, and making auto repair a real career path.





## MATTHEW CONNELLY

FOUNDER & PARTNER | THE WISDOM COMPANIES

Matthew Connelly is one of three Founders and Partners of The Wisdom Companies, LLC, a leading provider of targeted online marketing solutions connecting motivated consumers with top service providers in the mortgage, insurance, home services and credit sectors since 2002. Graduating from Louisiana Tech in 1989, Matthew brings more than three decades of expertise in operations, revenue strategy, and client acquisition. He also founded and led Identity & Credit Services, Inc. as CEO, successfully building and selling the business. Matthew just finished building a new home on the water in Long Beach, CA and enjoys running, paddle boarding, golfing and spending time with friends and family. His wife, Jen, is an accomplished marathoner and his son is a sophomore at USC.



## TIM COOL

FOUNDER & CEO | SMART CHURCH SOLUTIONS

Tim Cool is Founder and CEO of Smart Church Solutions, the developer of eSPACE software platform which includes Event Management, Work Order Management, Life Cycle Calculator, IoT Integrations, and other church facility management consulting services. Tim has assisted thousands of churches, throughout the United States with their facility needs including facility planning, facility condition assessments, as well as life cycle planning and facility management. Tim is also the author of several books including Entrusted: A Guide to Intentional Church Facility Stewardship and is a proponent of all things "Facility Stewardship." Tim splits his time between Charlotte and Valle Crucis, North Carolina with his wife of 40 years, Lisa, and is the proud father of 28-year-old triplets along with two sons-in-law and a new-born granddaughter.



## WILL CORDES

PRESIDENT | CORDES CONSULTING

Will Cordes is the President of Cordes Consulting, a fractional CFO and strategic finance advisory firm. He has over a decade of experience helping SaaS and software businesses solve their strategic financial challenges. Prior to Relish, Will has held roles as a CFO (Nextpoint), Founder (KPI Sense) and M&A and Corporate Development (Infogix and MarketTrack).

## ROSS CROLEY

FOUNDER & CEO | GREATER SUM VENTURES

Ross Croley is Founder and CEO of Greater Sum Ventures, a growth-equity firm backing founder-led, tech-enabled services companies in the lower-middle market. A former software entrepreneur, Ross launched Ministry Brands in 2012 and scaled it to a \$1.4B valuation in under five years, earning PE Hub's "Deal of the Year" in 2017. Since then, he has led over 275 acquisitions at GSV, ranging from \$3M to \$800M, and has built multiple billion-dollar software platforms, including Community Brands, Inhabit, Government Brands (now Catalis), Tribute Technology, Therapy Brands (now Ensora Health), and Stax Payments. As a former operator turned capital allocator, Ross operates with a founder's urgency and an investor's precision—scaling category leaders through disciplined capital, sharp execution, and high-velocity growth.



## ZACH CROWE

PARTNER | GUNDERSON DETTMER

Zach Crowe advises emerging tech and tech-enabled companies through every stage of their lifecycle, working with founders and leaders from formation through scale to exit (including with respect to day-to-day corporate operations and governance, equity financings, strategic transactions, and mergers and acquisitions). He also advises leading venture capital, growth equity and private equity firms in connection with their investments into, and acquisitions of, tech and tech-enabled companies as well as representing their portfolio companies. He is known for providing his clients with practical, strategic advice to help them achieve their desired outcomes in an efficient manner. Before co-founding the Atlanta office of Gunderson Dettmer earlier this year, Zach spent 10 years at Morris, Manning & Martin. Zach lives in Atlanta with his wife and young son.



## JASON CUMMINGS

PARTNER | GUNDERSON DETTMER

Jason Cummings founded and currently leads the Atlanta office of Gunderson Dettmer. He advises fund and company clients in financing transactions (venture, growth and private equity), M&A (buy-side, sell-side and bolt-ons) and corporate governance. Jason also represents management teams in sophisticated transactions. In addition to private practice, Jason was a Partner at Arthur Ventures, an early growth equity firm, where he gained invaluable insight on funds and the business side of transactions. This dual perspective gives him an elevated understanding of how deals come together and are structured. Drawing on this combined expertise, Jason brings a highly commercial, solutions-oriented approach to client engagements, making him a trusted advisor to founders and funds. At his core, Jason enjoys working with founders and entrepreneurial fund clients.





## ALEXANDER DASKALOFF

SUPREME COMMANDER OF STRATEGY | FLEXOFFERS

Alexander Daskaloff is the Supreme Commander of Strategy for FlexOffers.com, a top-ranked affiliate marketing network transforming how advertisers and publishers connect in the digital economy. Since 2013, he has scaled the company into a global platform serving 10,000+ advertisers and 65+ networks, recognized for making efficiency its competitive advantage by consolidating affiliate links, payments, and support into one seamless system. With a vision focused on expanding market share, integrating influencer marketing, and leveraging technology to unlock new verticals, Alexander positions FlexOffers as a future-proof growth engine for performance-based marketing. Based in Fort Lauderdale, FL, he blends entrepreneurial drive with long-term strategy. In his free time, he enjoys swimming, boating, snowboarding, and looking at the stars at night, wondering, are we alone?



## TODD DICKERSON

CO-FOUNDER | CLICKFUNNELS

Todd Dickerson is Co-Founder of ClickFunnels, a sales funnel builder used to help entrepreneurs get their message out to the marketplace. He leads the company alongside Russell Brunson, the other co-founder of ClickFunnels. For Todd's entire life he has had one singular mission: to create value. This core drive to create value in the lives of others is what has shaped Todd's life, career, and character. It is that dedication and commitment to people that catapulted ClickFunnels from nothing to over \$100,000,000 in sales in just over three years. Todd would consider his family his greatest and most prized possession. With his wife, Ashley, he hopes to lead the charge for a new generation of entrepreneurs and dreamers in his four daughters.



## GABRIEL DOTY

CO-FOUNDER & CEO | CHIROHD

Gabriel Doty is CEO of ChiroHD, a full-featured practice management suite tailored specifically for the Chiropractic market. Gabriel founded ChiroHD in 2017 alongside his brother, Luke, and business partners, Jason and Vanessa Helfrich. Over the last 7 years Gabriel has led ChiroHD from a single office in 2018, to over 800 clinics in 2024, from 1 employee to 30 employees, and guided ChiroHD through their Series A funding in November of 2022. ChiroHD continues their focus on becoming industry leaders in the healthcare space through innovation and focus on data and research. Gabriel and his two children (17-year-old son and 15-year-old daughter) live in Woodstock, Georgia.



## LUKE DOTY

CO-FOUNDER & PRESIDENT | CHIROHD

Luke Doty is Co-Founder and President of ChiroHD, a comprehensive practice management and EHR system tailored for chiropractic professionals. A United States Marine Corps veteran and proud alumnus of the University of North Carolina, Luke has held diverse roles in software engineering, with experience in building and maintaining all parts of the technology stack. In 2017, he co-founded ChiroHD with his brother, Gabriel, and business partners, Jason and Vanessa Helfrich. Since joining ChiroHD full-time in 2022, Luke has continued his focus on driving technological innovation in the chiropractic industry. Luke lives in Greenville, South Carolina with his two children and partner, Amber.



## ROBERT DUMAS

FOUNDER & CEO | TAXCONNEX

Accountant, consultant and entrepreneur, Robert Dumas began his public accounting career on the tax staff at Arthur Young & Co., followed by a brief stint at Grant Thornton. In 1998, Robert founded Tax Partners, which became the largest sales tax compliance service bureau in the country, and later sold it to Thomson Corporation. Robert founded TaxConnex in 2011 on the principle that the sales tax industry needed a combination of software and service to truly take sales tax off client's plates.



## ADAM ELMORE

PRINCIPAL | CAROUSEL CAPITAL

Adam Elmore joined Carousel Capital in 2017. Previously, Adam was previously a Director at BlackArch Partners, where he led the firm's private company advisory practice, a proprietary business unit within the firm that focused on establishing and building client relationships with owner-operators, family businesses, and management teams across twelve industry verticals. Adam leads Carousel Capital's investment origination efforts. In this role, he is responsible for originating, assessing, and developing investment leads and relationships with companies. He also develops and maintains relationships with entrepreneurs, investment bankers, attorneys, accountants, financing providers, and other sources of opportunities. Adam received a Bachelor of Arts in History from Davidson College and a Master of Business Administration from the Fuqua School of Business at Duke University.



CAROUSEL CAPITAL



## ERIK ENRIGHT

CEO | SMARTSEARCH

Erik Enright was brought in as CEO of SmartSearch, Inc. in September of 2022 following a family office acquisition and immediately began to revitalize and modernize the battle-tested SaaS platform purpose built for the staffing industry. Key highlights include securing multi-year contracts of top accounts, establishing a Service Oriented Architecture driving deeper adoption and stickiness through add-on product lines, and bringing new products to market. With over two decades of experience, Erik thrives in transforming founder-based software companies into highly profitable, market-driven SaaS organizations through leadership, vision, and professionalism. He builds teams around trust, work ethic, and integrity, aligned with founder and shareholder goals and objectives. Erik has had two successful exits: Top of Mind acquired by Black Knight, Inc. (2021) and CardinalCommerce acquired by Visa (2017). Advisor to PTS Advance acquired by Morson Group (2025) and HUDDL3 Group acquisition of Enspira (2024).



## SARA FAGEN

CO-FOUNDER & CEO | TUNNL

Sara Fagen is an American technology and data entrepreneur. Sara co-founded Tunnl in 2020 where she currently serves as CEO, leading the fast-growing team in their mission to revolutionize the way organizations engage with their audiences to drive smarter decision making. A serial entrepreneur, Fagen founded Resonate, a consumer intelligence platform, that was sold to ZMC in 2022. She was also a partner at leading public affairs firm, DDC, acquired by Omnicom in 2014. Before she began building businesses, Sara had a successful career in government and campaign politics. Sara served as White House Political Director for President George W. Bush, helping enact some of President Bush's most significant legislative accomplishments. Sara played a key role in the President's 2004 re-election campaign, where she served as a senior strategist directing opinion research, paid media, and microtargeting.



## SCOTT FERGUSON

CEO | AESTO HEALTH

"Ferg" brings 28 years as CEO in healthcare and technology to lead Aesto, a HIPAA-compliant data lifecycle management platform for PE-backed healthcare consolidation. Portfolio companies of KKR, Bain, Sverica, and other leading PE firms rely on Aesto to automate the most complex, risk-prone data integration processes post-acquisition. The Aesto platform currently archives 50 million patient records and supports 70,000 end-users across the industry's most demanding multi-site operators. Ferg is a Birmingham native, father of four, and ultramarathoner who recently climbed Everest's elevation in 34 hours.



## DAVE FINLEY

OWNER | LEADSONLINE

Dave Finley is an Owner and Board Member of LeadsOnline, LLC, a Plano, Texas–based criminal investigations SaaS company backed by global private equity firm TA Associates following a Founders-advised transaction in 2022. LeadsOnline supports law enforcement agencies across the United States and in nearly 80 countries. Its technology platform provides tools for visualizing and analyzing secondhand transaction records, examining digital evidence from cellular networks, devices, and applications, and identifying firearms linked to crimes. LeadsOnline contributes to the arrest of criminals daily.



 LEADSONLINE

## BRENT FLAVIN

CO-FOUNDER & CEO | BOOMNATION

Brent Flavin is Co-Founder and CEO of BoomNation, the talent deployment engine and labor operating system for blue-collar America. Built to increase speed, visibility, and trust across the hiring process, BoomNation connects skilled workers with real opportunities while helping employers staff critical roles faster and more effectively. Brent's leadership is grounded in the AimHigh Operating System — a framework he developed to align recruiting, development, and execution through values-driven discipline and clarity of purpose. Based in Birmingham, he's a husband to Bess, father to three daughters, and a builder committed to creating lasting impact through consistent action, strong teams, and meaningful work that serves both people and mission.



**BOOMNATION.**

## BRIAN FLYNN

CEO | XTEL COMMUNICATIONS

Brian Flynn is the CEO of Xtel Communications, a next-generation telecommunications and cybersecurity provider. He has been with Xtel for 25 years and has served as CEO for the past nine. Under his leadership, the company has doubled revenue and grown EBITDA by more than 700%, expanding from a regional carrier into a trusted national provider delivering enterprise-grade communication, connectivity, and cybersecurity solutions for education, government, healthcare, and business customers. Brian lives in Moorestown, NJ with his wife and four children. Away from the office, he enjoys golf, supporting his children's lacrosse and soccer teams, and is an avid Philadelphia sports fan.







## MATT FRANCIS

CO-FOUNDER & CEO | PATTERN DATA

Matt Francis is Co-Founder and CEO of Pattern Data, an innovative leader in AI-powered software solutions for the legal industry. Matt co-founded Pattern Data in early 2020 with a vision to revolutionize complex litigation through technology. Under his leadership, Pattern Data developed advanced AI for precise case and medical record assessment, empowering firms with vital insights into case quality. Matt champions the fusion of aggregated data with indispensable human expertise, ensuring robust AI application within the legal sector. Pattern Data's software has been deployed to significant effect in high-profile litigations, including the 3M Combat Arms Earplug and Philips CPAP cases. Prior to Pattern Data, Matt held key leadership roles as Vice President of Product, Class Action & Mass Torts at Epiq, and Vice President of Healthcare Resolutions at The Garretson Group. Matt holds a B.S. from Boston College.



patterndata



## GREG GALANT

CO-FOUNDER & CEO | MUCK RACK

Gregory Galant is Co-Founder and CEO of Muck Rack, the AI-powered PR software platform used by leading brands, agencies, and thousands of journalists worldwide. Greg is a longtime entrepreneur and early podcaster, known for his insights on the future of PR, journalism, social media, entrepreneurship, and remote work. He has spoken at SXSW, Harvard Business School and Web Summit, and is the co-creator of The Shorty Awards and Founder of the Work Remotely Forever Pledge. A member of the Young President's Organization and Page Society, Greg was named Entrepreneur Of The Year® by Ernst & Young in 2024.



## THOMAS GAMBA

CO-FOUNDER & COO | STACKER

Tommy Gamba is Co-Founder and COO of Stacker, a content distribution platform that connects brands with 4k+ digital publishers. He bootstrapped the company to \$10M+ in revenue and today leads operations and go-to-market strategy. Prior to Stacker, Tommy held leadership roles in venture-tech at HotelTonight (acquired by Airbnb) and Graphiq (acquired by Amazon). He began his career in strategy consulting at Deloitte and graduated from Duke University. Tommy is a member of YPO, an avid golfer, and a Jacksonville Jaguar football fan. He lives in Ponte Vedra, Florida with his wife, Sam, and their two young kids.



## ADAM GASSIN

PRINCIPAL | SPECTRUM EQUITY

Adam Gassin joined Spectrum Equity in 2017 after working in thirteen countries as a consultant with McKinsey. He has since downshifted the globetrotting on trains and planes for a visibly-loved family minivan that covered almost 30K miles last year around Marin County and the Mountain West. His investments include vertical and horizontal SMB and enterprise applications, B2B and B2C marketplaces, and vertical data businesses. Adam is always eager to help founders who are applying the latest technological and business model innovations to companies that they're building the old-fashioned capital-efficient way.



## JAMES GATES

PARTNER | JM SEARCH

James Gates is a Partner at JM Search, a leading retained executive search firm for private equity, and a member of the firm's Healthcare & Life Sciences Practice. He brings nearly 20 years of business and executive search experience along with a background in the healthcare and B2B SaaS technology sectors. Prior to his search career, James helped launch former Silicon Valley-based tech startup FotoIN, the leading SaaS mobile endpoint for business photo documentation and reporting. Serving as COO, he took the company from beta to revenue in 18 months by driving target market adoption and establishing channel partnerships with some of the most well-known cloud storage businesses. He earned his graduate and undergraduate degrees from the University of Georgia, where he played on the lacrosse team.



## JOEY GILKEY

CEO | TITANX

Joey Gilkey is the CEO of TitanX and a veteran in the sales development space. For over a decade, he has helped Fortune 500 enterprises, private equity portfolios, venture-backed startups, and fast-growing scale-ups build world-class, phone-first outbound sales motions. Known for his challenger mindset and polarizing takes, Joey has become a leading voice on how companies can systematically multiply revenue per rep while reducing headcount and CAC—delivering on the mandate to “do more with less.” At TitanX, he is driving a movement to revolutionize outbound with Phone Intent™, enabling sales teams to achieve 25% connect rates and scale phone-led GTM models with precision, predictability, and profitability.





## JOSH GIRVIN

CEO | O3 SOLUTIONS

Josh Girvin manages the team that delivers O3's Digital Project Execution Platform. The solution includes a suite of tools that help owners and constructors of capital assets manage execution of their portfolio of projects. Before the launch of O3 Solutions, Josh worked as the SVP of Product and Market Strategy at Atlas RFID Solutions where he was responsible for setting and overseeing the execution of the hardware and software product strategies. Josh also worked at Novak Biddle Venture Partners, a venture capital firm with \$580M under management, and co-founded Proximities, a venture-backed, technology-based payment processing company, which was acquired in 2007. Josh holds 12 patents and graduated cum laude with a degree in mechanical engineering from Princeton University.



## JARROD GLASGOW

CO-FOUNDER & CEO | CREWOS

Jarrod Glasgow is Co-Founder and CEO of crewOS, the operating system for industrial field service organizations. crewOS is building the go-to platform that transforms how industrial companies manage their field service operations, bringing modern tools to a market long underserved by technology. With over a decade of experience designing software for complex field workflows, Jarrod has developed the expertise and vision that fuel crewOS's rapid traction and industry adoption. He lives in Birmingham with his wife, Mollie, and their four children. As a family, they love traveling to new places and discovering the best local food and coffee spots.



## JACOB GORDON

DIRECTOR | RF INVESTMENT PARTNERS

Jacob Gordon serves as a Director for RF Investment Partners, LLC. In this capacity, Jacob maintains responsibility for originating new investment opportunities, evaluating and structuring new transactions, and working alongside RF's management team partners to drive growth. Prior to RF, Jacob served as an investment professional at North Atlantic Capital, a Portland, Maine-based venture capital firm where he focused on investing in high growth SaaS and tech-enabled services businesses. Jacob was responsible for sourcing and evaluating investment opportunities alongside helping management teams with strategy, fundraising and sourcing talent. Jacob graduated cum laude from the University of Massachusetts – Amherst with an economics degree.



## DAVE GRAY

CEO | ARCORO

Dave Gray is CEO of Arcoro, HR SaaS for commercial construction. Previously, he was CEO of Daxko leading the company's growth from an early-stage SaaS startup to the market leader with over 10,000 customers and a team of 350. Additionally, he led the execution of 8 acquisitions and 3 separate private equity rounds. Dave is driven by building healthy, high-performing teams and going deep to serve the unique needs of vertical markets, and he writes about it at [StoneybrookVentures.com](http://StoneybrookVentures.com). Dave is a graduate of Auburn and resides in Birmingham with his wife and 2 dogs with 3 kids spread across the country. He is also the czar of the EPIC Golf Tour organizing trips to top golf destinations for him and his friends.



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## BRIAN GREER

PARTNER & CRO | TAXCONNEX

Brian Greer is a graduate of Purdue University and has lived in the Atlanta, Georgia area since 1997. As a Partner and Chief Revenue Officer with TaxConnex, Brian helps companies manage their sales tax risk by implementing sales tax outsourcing solutions and advising them on sales tax issues related to nexus, taxability, audits, and Voluntary Disclosure Agreements. Brian has worked in the sales tax field since 2000 and prior to that worked predominantly in software sales.



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## ERIC HALVERSON

FOUNDER & CEO | OCV

Eric Halverson is Founder and CEO of OCV, LLC, a SaaS company specializing in mobile app development for government agencies since 2007. With over 25 years of leadership in technology and business, Eric has grown OCV into a trusted national partner known for secure, innovative, and user-friendly solutions. The company's flagship brand, theSheriffApp.com, has become the leading mobile platform for sheriffs' offices across the country, enhancing communication, safety, and community engagement. Based in Opelika, Alabama, Eric is passionate about long-term client partnerships and delivering solutions that make a measurable impact. Beyond business, he is deeply committed to his family and local community while continuing to drive OCV's growth and national reach.



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## BRIAN HANDLY

CEO | REVEAL MOBILE

Brian Handly is the CEO of Reveal Mobile, a leading mobile intelligence firm specializing in location-based data and analytics for the out-of-home advertising industry. With over two decades of experience in technical, operational, and executive management, including a significant focus on advertising technology, Handly brings a wealth of expertise to his role. Before co-founding Reveal Mobile, he was the founder and CEO of Accipiter, which was acquired by Atlas in 2006, leading to a subsequent \$6.1 billion acquisition by Microsoft in 2007. At Reveal Mobile, he has been instrumental in developing advanced technology for precise mobile location data, securing multiple patents. Brian is also an active angel investor and advisor in the technology sector.



## GREG HANSON

CEO | BROWZWEAR

Greg Hanson is the Chief Executive Officer of Browzwear, the global leader in hyperrealistic fabric simulation and rapid virtual prototyping solutions for the fashion and apparel industry. Greg brings over 25 years of leadership experience scaling high-growth B2B SaaS companies. Before joining Browzwear, he served as Chief Product Officer at Billtrust, PrecisionLender, and The Gordian Group, where he drove innovation in payments, commercial lending, and construction procurement. Earlier in his career, Greg held senior leadership roles including General Manager and COO at LendingTree, and CEO at both GuildQuality and Bullhorn. Greg holds a B.A. in Physics from Middlebury College and dual Master's degrees in Architecture and Structural Engineering from the University of Michigan.



## ANTHONY HAYES

PRINCIPAL | MAINSAIL PARTNERS

Anthony Hayes joined Mainsail Partners in 2018 and is a Principal on the Investment Team. He is responsible for sourcing and executing new portfolio investments. Anthony currently serves on the boards of ChiroHD, Skimmer, ServiceCore, ProShop, and Flight Schedule Pro. In 2022, Anthony served as Chief of Staff at ServiceCore. During his time at ServiceCore, Anthony helped the company build and monetize its websites and digital marketing product. Prior to joining Mainsail, Anthony was an Investment Banker at Bank of America Merrill Lynch in Palo Alto, CA where he advised on transactions for public and private technology companies. Anthony graduated from Stanford University, where he earned a B.A. in Political Science and played on the varsity football team, winning two PAC-12 Championships and a Rose Bowl.

## BRIAN HENLEY

FOUNDER & MANAGING PARTNER | RECURRING CAPITAL

Brian Henley is Founder and Managing Partner of Recurring Capital Partners in Austin, Texas. Recurring Capital provides growth capital to B2B software businesses and specializes in flexible debt financing. Recurring Capital has invested in over eighty growth-stage software businesses and is investing out of its fifth fund. Brian's career spans two decades of technology, entrepreneurship, and investing. After beginning his career with IBM in sales and corporate development, he founded several internet and software companies. Prior to founding Recurring Capital in 2016, he was EVP of Corporate Development and M&A for Upland Software (Nasdaq:UPLD). While at Upland, he completed multiple acquisitions and was a key member of the IPO team. Brian received a B.S. in Industrial Engineering from the University of Arkansas and an MBA from Harvard Business School.



## CODY HILBUN

FOUNDING PARTNER & WEALTH ADVISOR | BESPOKE CAPITAL ADVISORS

Cody Hilbun is a founding partner of Bespoke Capital Advisors of Raymond James, working closely with privately held business owners and their families. He helps value businesses, develop succession plans, and address key financial and relational details. Cody oversees strategic, marketing, and policy decisions, and serves on Bespoke's Board of Directors, Executive Committee, and Investment Committee. He leads family education initiatives and guides multi-generational families through complex wealth transfer issues. His expertise spans estate and income tax planning, investment management, and family dynamics. Cody facilitates numerous family meetings annually and speaks regularly on preserving wealth across generations, helping families avoid the "shirtsleeves to shirtsleeves" cycle. He plays a central role in shaping Bespoke's vision and long-term strategy.



## HEATH HILL

FOUNDER & PRESIDENT | LIME MEDIA

Heath Hill is Founder and visionary behind Lime Media, the nation's largest experiential marketing agency. Known for his joy, perseverance, and steadfast values, Heath has led Lime Media through extraordinary growth since its founding in 2005. What began as a mobile billboard business with four trucks has evolved, through faith, wise stewardship, and determination, into 250+ vehicles, 50+ LED Trucks. Lime Media has earned Dallas's Top 50 Fastest-Growing Companies (2025) and Dallas 100 Entrepreneur Awards (2023–2025). Heath and his wife, Jennifer, have been happily married for over 27 years and reside in Rockwall, Texas. Together, they have raised two sons and fostered a family and a business culture driven by faith, vision, and a relentless pursuit of what others say can't be done—with dreams serving as the only limit to what can be achieved.





## MAX HILLMAN

CEO | SURECAM

Max Hillman is CEO of SureCam, a video telematics SaaS company transforming how commercial fleets improve safety, manage risk, and gain operational visibility. He has led SureCam through more than 12x recurring revenue growth and expansion to thousands of fleets across North America, Europe and APAC. SureCam's AI-powered dash cams and cloud platform deliver real-time video, automated driver coaching, and actionable safety insights, enabling fleets to reduce collisions and costs without adding headcount. Operating in the \$30B+ global video telematics market, SureCam focuses on SMB and mid-market fleets with a flexible, easy-to-deploy model. Max also serves as an Operating Partner with Lewis & Clark Capital, a St. Louis-based family office that owns and operates B2B SaaS, manufacturing, industrial and service businesses. Max lives in St. Louis with his wife and two sons, and is active in YPO.



## JOHN HOLLAND

CO-FOUNDER & PRESIDENT | PARAGON COMPONENT SYSTEMS

John Holland is Co-Founder and President of Paragon, a software company delivering next-generation tools for wood truss manufacturing. With a Computer Science degree from Covenant College and an MBA from the University of Tennessee Chattanooga, John blends engineering expertise with strategic leadership. He grew up in his family's truss plant and has spent his entire career in the industry, serving on key committees. Since founding Paragon in 2016 with his late father, Dan Holland, John has focused on reimagining truss design by unlocking innovation across the building industry through modern technology and open integrations. He is a proud member of the Shawnee Tribe and a lifelong basketball player, carrying forward the same discipline and drive that defined his time on the court in college.



## HUDSON HOLLISTER

FOUNDER & CEO | HDATA

Hudson Hollister is Founder and CEO of HData, a technology company which uses analytics and AI to automate energy regulatory work, speeding the transition to clean energy. HData's customers include the nation's largest utility companies and four state governments. The HData Platform ingests regulatory data and creates analyses and models which change automatically as new reports are filed. Hudson previously founded the nonprofit Data Coalition, which worked to transform FERC reports from disconnected documents into open and standardized data. He also served as an attorney at the U.S. Securities and Exchange Commission and an investigator for the Oversight Committee of the House of Representatives. He began his career as a securities litigator at Latham & Watkins. He has a law degree from Northwestern University.

## DREW JACKSON

FOUNDER & CEO | STREETMETRICS

Drew Jackson is Founder and CEO of StreetMetrics. Drew established StreetMetrics in 2018 out of a personal need to measure the performance of ads on family-owned semi-trailers. Recognizing that this challenge extended to other media operators, he set out to create a transformative solution for the industry. His passion for innovation and commitment to addressing real-world challenges have positioned StreetMetrics as the leading third-party measurement company across the outdoor advertising landscape.



Street**Metrics**

## ANDY JOHNSON

CO-FOUNDER & CEO | GREENCOURT LEGAL TECHNOLOGIES

Andy Johnson is Co-Founder and CEO for GreenCourt and is also a member of the company's board of directors. He is responsible for company strategy, administration, capital structure, financial controls, and treasury management. Prior to GreenCourt, Andy led the Growth team at Systems & Methods, Inc. (SMI), an industry leader that provides financial and document management solutions to child support programs nationwide. To this day, he continues to work with SMI as an advisor to their board of directors. SMI has long and successful partnerships for SDU and/or debit card solutions, with 17 statewide child support programs across the country. Andy actively serves on the board of directors of the Alice's House Children's Home, the University of West Georgia Board of Trustees, and the Carrollton Athletic Booster Club and is an active member of Southern Hills Christian Church in Carrollton, Georgia. Andy earned a Bachelor of Business Administration degree in Accounting and an MBA from the University of West Georgia.



## JOSHUA JONES

CEO | QUANTHUB

Joshua Jones is CEO of QuantHub, a DARPA-award winning education technology company that leverages generative AI to create tech literacy curriculum used in K-12 and higher education. A lifelong entrepreneur and four-time Inc 5000 member, Jones has launched 6 startups while working in 4 different languages. Before QuantHub, he founded StrategyWise, an award-winning data science and AI consulting firm serving clients such as Samsung, Toshiba, Canon, and Chick-fil-A. Quoted in Forbes, Newsweek, CIO.com, and Entrepreneur, he is also a TEDx speaker and frequent lecturer at universities and conferences nationwide. Joshua earned his MBA from Emory University's Goizueta Business School and his bachelor's degree from the University of Alabama. He lives in Homewood, Alabama with his wife, Akiko, and their three daughters.





## IAN JULIANO

FOUNDER & CEO | PARAGON HEALTH VENTURES

After nearly two decades in corporate development and stints as CFO and CEO of various SaaS companies, I launched Trella Health, a data analytics and care navigation company, in 2014. Today Trella has nearly 1,000 healthcare clients, from hospitals to hospices, and 200 employees. Trella was selected as a LinkedIn Top 50 startup in 2020, and has attained Modern Healthcare's Best Places to Work 7 years running. As Chairman of Trella, Board Member of Heart Legacy and President of Paragon Investment Holdings, my passion is helping promising tech companies develop sound strategies and successfully scale. I am forever grateful to those who helped me, and am always looking to return the favor. My roles as an acquirer, investor, executive and founder give me a unique perspective that I'm happy to share.



## VASANT KAMATH

GENERAL PARTNER | NORO-MOSELEY PARTNERS

Vasant Kamath is a General Partner at Noro-Moseley Partners, with a focus on information technology investing. Prior to joining NMP, Vasant held senior positions at Tech Square Ventures, Primus Capital and Cox Enterprises, and was a Senior Associate at Summit Partners. Over his 20+ year career he has invested in several areas of B2B technology and information services, such as fintech, sales/marketing tech, eCommerce, supply chain, infrastructure, and retail tech. Vasant was previously a board director for companies such as Fortegra Financial (sold to TipTree), InSite Wireless (sold to American Tower), Hyperwallet (sold to PayPal), and Top of Mind Networks (sold to Black Knight), as well as an advisor to Omeda (sold to Sverica Capital). Vasant received an AB from Harvard University and an MBA from Stanford University.



## KEVIN KAYE

INNOVATION MANAGER | ALABAMA POWER

Originally from the Florida Gulf Coast, Kevin Kaye has called Birmingham, AL home for the last 25 years. His focus is on tech-based economic development by utilizing a mix of corporate venture capital being steered towards promising startups, and looking for commercialization opportunities to help companies find traction in their vertical. The majority of his attention is centered around ClimateTech, EnergyTech, WaterTech, Sustainability and any other vertical that may solve a pain point for Alabama Power, or one of its customers. Kevin lives with his wife, Dana, three young children, one family dog and whatever stray animal happens to wander by.

## HANNAH KIM

VICE PRESIDENT | BVP FORGE

Hannah Kim is a Vice President at BVP Forge, a global platform for growth investments in capital efficient software and tech-enabled service businesses leveraging Bessemer Venture Partners' unique resources and network. Prior to joining BVP Forge, Hannah was on the growth equity team at Blackstone, responsible for investing across enterprise software and consumer tech. Prior to Blackstone, Hannah was a growth equity investor at Norwest. She started her career in tech banking at Cowen. Hannah graduated summa cum laude with degrees in Finance and Economics from the University of Massachusetts, Amherst. In her spare time, she enjoys reading, hiking, running, golfing and cooking.



## LAUREN KING

CEO | E-COURIER

Lauren King serves as Chief Executive Officer of e-Courier Software, where he transforms logistics operations through innovative technology solutions. With more than 20 years of digital innovation leadership at AirFind, iconectiv, and Sprint, Lauren combines deep technical expertise with strategic business acumen. He holds a master's degree in Information Systems Management from Carnegie Mellon University and dual undergraduate degrees in Mathematics and Computer Science. At e-Courier, Lauren focuses on empowering courier companies and shippers with intelligent tools that streamline workflows and enhance operational visibility. Outside of his professional responsibilities, Lauren pursues annual "misogi" challenges and outdoor activities. Most importantly, he prioritizes his role as husband and father of two daughters—commitments that define his core values and drive his leadership philosophy.



## NED KINGSLEY

PRINCIPAL | SILVERSMITH CAPITAL PARTNERS

Ned Kingsley joined Silversmith in 2016 and is currently a Principal. He focuses on investments in SaaS & Information Services, including vertical applications and compliance-oriented models. He is particularly interested in product-first companies with founders who are building technology solutions to problems they have lived firsthand. Prior to Silversmith, Ned was an investor at Battery Ventures focused on enterprise technology investments. Ned also worked in strategy at Appfire, a leading provider of apps for software development teams. A native New Englander, Ned is involved with the boards of St. Sebastian's School and Dartmouth Men's Rugby. He spends his spare time skiing, cycling, and losing balls on the golf course.





## DIMITRIOS KONSTANTAKOS

FOUNDER & CEO | DEEP EXCAVATION

Dimitrios Konstantakos is Founder and CEO of Deep Excavation LLC, which specializes in deep excavations, soil-structure interaction, and software development. He holds a master's degree from MIT and a bachelor's degree from UMass Lowell. Dimitrios has chaired ASCE/G-I's Technical Coordination Council and Earth Retaining Structures Committee. He developed DeepEX, an internationally used software for deep excavation design, now adopted by over 3,000 engineers. Dimitrios holds professional licenses in New York and Europe and received the 2018 ASCE/G-I Martin S. Kapp Award. He has contributed to key projects like the World Trade Center recovery and maintains an online deep excavation resource at [www.deepexcavation.com](http://www.deepexcavation.com).



## ERIC KRUCKE

ADVISORY DIRECTOR | APRIO

Eric Krucke is a former Warren Buffett CFO with over 20 years of executive leadership and M&A experience, including 15+ acquisitions and a successful sale to Berkshire Hathaway. Today, Eric helps founders & CEOs build valuable businesses. Eric is a sought-after speaker, known for delivering clear, candid, and actionable insights. His most requested topics include: How to Build a Valuable Business, Capital Market Readiness and Is your CFO really a Controller. Eric earned his degree from Florida State University, where he now gives back as a guest lecturer and program facilitator for the Jim Moran College of Entrepreneurship.



## JON KUBERT

VICE PRESIDENT | TA ASSOCIATES

Jon Kubert is a Vice President on the Business & Tech-Enabled Services team at TA Associates. Prior to joining TA, Jon worked in the Private Equity Group at Bain & Company. He received his B.A. in Economics & Philosophy from Dartmouth College and his MBA from the Stanford Graduate School of Business. Jon lives with his wife in Boston's South End neighborhood and spends his time skiing in Utah and Vermont, fly fishing in Wyoming or running with his wife along the Charles River (albeit reluctantly as she is far too fast for him). Jon grew up just north of Chicago and spent much of his childhood perfecting his mallet percussion skills (xylophone, vibraphone, etc.).



## CHRISTIAN KURTH

PARTNER | TIDEMARK

Christian Kurth is a Partner at Tidemark and former Principal at JMI Equity (JMI), a growth equity firm. While at JMI, he spent 8+ years investing in leading B2B software companies and served as a Board Director for TimelyCare as well as a Board Observer for Jane, Canto, CipherHealth, and Jvion (acquired by Lightbeam Health Solutions). Outside of board responsibilities he was involved with the firm's investments in Clio, PointClickCare, and Arena Solutions (acquired by PTC). Originally from the Bay Area, Christian graduated cum laude from the University of Southern California (USC) with a B.S. in Business Administration and a B.S. in Accounting before moving on to begin his career on the Technology Investment Banking team at Wells Fargo Securities in San Francisco.



## ERIC LALONDE

CEO | WRITEUPP

Eric Y. Lalonde is the CEO of WriteUpp and a Toronto-based executive with 20+ years of leadership in growth, operations, product, and customer success across health technology and practice management. At WriteUpp, he leads strategy and global expansion of compliant, all-in-one solutions serving practitioners in 30+ countries. Previously, he spearheaded North American growth as President of Owl Practice and drove enterprise health outcomes as SVP, Customer Success & Growth at CloudMD. He has also held senior leadership roles at Randstad RiseSmart, Sprout Wellness, and Medisys (TELUS Health), where he built high-performance teams and consistent revenue growth. An MBA graduate from Ivey Business School, Eric is passionate about advancing accessible, measurable wellness and delivering exceptional client experiences.



## JAY LIVINGOOD

CEO | YELLOW DOG SOFTWARE

Yellow Dog Software is an inventory software provider located in Norfolk, Virginia. The inventory software provides three workflows for Back of House Retail, Food & Beverage, and Concessions. Key markets include sports, amusement, lodging hospitality, gaming, F&B, clubs, institutional venues, retail, and restail (F&B and retail). Yellow Dog Inventory integrates to over 200 systems including point of sale, eCommerce, vendors, and accounting. Client highlights include 50% of professional sports, premier resorts and hotels, and nationally recognized brands.





## RYAN LOCOCO

CEO | ONE CLICK CONTRACTOR

Ryan Lococo is CEO of One Click Contractor, a sales and finance enablement platform for residential repair and remodeling contractors. The platform helps contractors onboard teams faster, sell more consistently, finance jobs, and grow revenue. After recently acquiring and integrating 1&Fund, an embedded lending platform, One Click now enables contractors to offer financing directly within their sales process—boosting close rates and average ticket size. One Click serves thousands of contractors, from family-run businesses to Fortune 50 enterprises across North America. Before becoming CEO, Ryan worked in private equity and held multiple C-level roles in public and private companies. He lives in Southern Florida with his partner, Carli. Outside of work, he races cars and finds new ways to get beat at pickleball.



## ROBERT LONG

FOUNDER & CEO | TELLERIX

Robert Long is Founder and CEO of Tellerix, a trusted technology advisor that provides essential IT services for financial institutions. He is also Executive Vice President and CTO of Alabama ONE Credit Union, where he has driven innovations in core system management, operational automation, and digital transformation, which positioned the credit union at the forefront of technology-driven financial services. Throughout his career, Robert has held various leadership roles in technology and risk management at large banking institutions, launched a project management company, and co-founded a national data analytics firm. Robert received his B.S. in Business Administration from Auburn University and furthered his technical expertise through the Louisiana State University School of Banking.



## ALY LOVETT

PARTNER | RADIAN CAPITAL

Aly Lovett is a Partner at Radian Capital, a NYC-based growth equity firm that invests in software, technology-enabled services, and marketplace businesses. Prior to Radian, she focused on enterprise technology and services investments at FTV Capital and healthcare and retail investments at TA Associates. Aly received a B.A. in Economics from Yale University. As a former college laxer, she now just tries not to get ejected from her children's sporting events.

## MICHAEL LYNCH

CEO | CHONEX

Michael Lynch is CEO of Chonex, a pioneering bio-tech company redefining soil health. Under his leadership, Chonex developed the patented StrongSoil® platform, built a robust IP portfolio around antimicrobial peptides, chitin, protozoa, and mycorrhizae, and advanced R&D programs producing breakthrough field trial results. He has also driven Chonex's go-to-market strategy, forging distribution partnerships and positioning StrongSoil as a scalable, high-margin solution that reduces chemical inputs while improving crop yields, soil biology, and farm profitability. Earlier in his career, Michael launched innovative programs for rural communities, including recruiting Teach For America to Alabama, creating a housing program for seniors with mental illness, and developing a remote tutoring initiative with Auburn and UAB. These efforts continue to impact Alabama's most vulnerable populations.



**CHONEX**

## RAKESH MADHAVA

FOUNDER & CEO | NEXTPOINT

Rakesh Madhava is the founder and CEO of Nextpoint, a pioneer in applying internet technologies within the legal justice system. Rakesh leads the company's efforts to deliver cloud-based software that improves the efficiency of legal services. Rakesh has led the company's engagements in both technology and consulting projects for some of the largest US law firms and corporations. Rakesh's industry leadership includes being named co-inventor on Nextpoint's groundbreaking patent for cloud technology for managing data in litigation. He is also a frequent speaker, contributor, and presenter at industry events including the Sedona Conference and CodeX FutureLaw on topics including social media's impact on the law, data security, and cloud computing.



 **Nextpoint**

## MARK MAHONEY

CO-FOUNDER & CEO | JACKRABBIT TECHNOLOGIES

Mark Mahoney, Co-Founder of Jackrabbit Technologies, started this SaaS company in 2004 and has been on the Inc. 5000 for 14 years in a row. Jackrabbit is the leading provider of business software for youth activity centers. Mark graduated with an MIS degree from the University of Georgia's Terry School of Business, where he was a member of the GymDogs Men's Gymnastics Team. Today he serves on the University of Georgia's Alumni Board of Directors. Mark enjoys triathlons, water-skiing, and backpacking. When he isn't spending his time mentoring other entrepreneurs and the team at Jackrabbit, Mark loves spending time with his family, children and friends on the lake.



 **Jackrabbit Technologies**



 BlueFletch

## RICHARD MAKERSON

CEO & MANAGING PARTNER | BLUEFLETCH

Richard Makerson is the CEO and Managing Partner of BlueFletch, an enterprise mobile software company based in Atlanta, Georgia. With experience across Fortune 100 and 500 companies, Richard is known for helping organizations solve complex problems in retail, logistics, and manufacturing through innovative technology. A Morehouse College graduate, he previously worked at Accenture, where he led large-scale mobile initiatives for the U.S. Postal Service. Richard is a civic leader, serving on the boards of Big Brothers Big Sisters of Metro Atlanta, Leadership Atlanta, Emory's Center for Ethics, and the Rotary Club of Atlanta. His leadership has been recognized by TAG, Georgia Trend, and the Atlanta Business Chronicle. Outside of work, he enjoys tennis, golf, and snowboarding with his wife and two daughters.



## ROGER MALOCH

EXPERIENCED SAAS CFO

Roger Maloch is an operationally focused CFO with prior experience in software sales support and product management. As CFO he has led finance for both publicly traded companies as well as private equity backed SaaS software businesses. Roger has been CFO at a number of early stage, venture and private equity backed software companies, as well as larger organizations, including Fidelity Information Services (FIS) at \$1.5B revenue. Private equity / venture backed companies include WebTone Technologies (Fintech) – sold to Fidelity Information Services, Aderant Holdings (Legaltech) sold to Vista Equity Partners, and Digital Architecture (Edtech), sold to Modern Campus (Riverside Capital). In addition to 5 successful exits, Roger has led companies through 15 acquisitions, totaling \$1B in revenue acquired. He enjoys building the infrastructure and working with management teams to support high growth software organizations.



## ANDY MARTIN

CEO | COREVIST

I'm a simple operator. I've never claimed world-changing ideas or dazzling intellectual property; disruptive innovations aren't my forte. But I'm relentless about pivoting until the numbers work. I co-founded Utopia Global and scaled it to a \$120 million valuation with no outside funding—proof that co-selling with SAP works. As CEO of Corevist Commerce, I help B2B manufacturers drive ROI through eCommerce, drawing on my US and India experience in enterprise data, software, and scaling. A West Point graduate and Kellogg MBA, I split time between North Carolina and Florida. An Army football nut—BEAT NAVY—I enjoy TopGolf, Longboat Key, and cooking Bobby Flay recipes. At Silicon Y'all, I'm looking to share ideas, steal a few, and find growth partners for Corevist's next chapter.

## BOBBY MARTIN

CO-FOUNDER & CEO | VERTICAL IQ

Bobby Martin is Co-Founder and CEO of Vertical IQ, a leading provider of Industry Intelligence insight for banks, CPAs, consultants, and advisors. Bobby spent seven years as a business banker in Wilmington, North Carolina before starting his first sales intelligence company. Through his experience of leading and selling that company to a Fortune 500 firm, he's learned first-hand the challenges and solutions at each stage of entrepreneurial growth which has led to his 2016 book, *The Hockey Stick Principles*.



## VINCENT MAYFIELD

CO-FOUNDER & CEO | TALKINGPARENTS

Vince Mayfield is Co-Founder and CEO of TalkingParents, a leading consumer subscription service and B2C SaaS co-parenting communication, accountability, and family management platform. Fully bootstrapped, TalkingParents has grown into a sustainable \$10M+ ARR business, having served three-quarters of a million parents, and continues to scale with a focus on efficiency, durable growth, and lasting impact. Vince is also Co-Founder & CEO of Bit-Wizards, an established Managed IT Services company celebrating 25 years. A software engineer and pilot turned culture-driven CEO and SaaS operator, he is dedicated to building strong teams, scaling responsibly, and creating long-term value. An Eagle Scout and veteran of the U.S. Air Force and U.S. Army, he earned an MBA from the University of Notre Dame.



## BART MCCOLLUM

INTEGRATOR | LIME MEDIA

Bart McCollum is responsible for turning the founder's vision into day-to-day operational reality at Lime Media, leading the senior leadership team to drive alignment, execution, and growth. He brings decades of executive experience across industries, including as President & CEO of Ameriflex, where he scaled the company from startup to national fintech leader, and as Co-Founder and COO of WorkforceGO!, integrating HR tech with payroll and accounting systems. Bart began his career in law and bond trading. He holds a B.A. in Finance, Psychology, and Philosophy from Washington University in St. Louis and a J.D. from Tulane University Law School. He is also Managing Partner at Adlerian Capital and serves on multiple boards and advisory councils. He co-authored *You Before Me: A Novel About How Smart Leaders Overcome Foolish Behaviors to Build Amazing Organizations*.





## ADAM MCDANIEL

PRESIDENT & HEAD OF M&A | BLUEPENGUIN PAYMENTS

Adam McDaniel is currently the President and Head of M&A of Blue Penguin Payments (BluePenguin Payments), headquartered in Alpharetta, Georgia. BluePenguin is a next-generation B2B digital commercial payments technology company. Transitioning companies from non-digital payment methodologies into virtual payment vehicles. Adam was an early-stage investor and a Board member before taking a larger role as Chief Revenue Officer, and ultimately President. BluePenguin has grown over 20x since Adam joined forces with the founder, Steve Boyer, three years ago. Prior, Adam and his team started LTX Solutions, a freight management company, which sold to Redwood Logistics and eventually to AEA Partners in 2021. Adam is a University of Georgia graduate who now resides in Midtown Atlanta with his wife and two young children.



## MUKUL MEHRA

CO-FOUNDER & CMO | ILLUMICARE

Mukul Mehra, MD, is a gastroenterologist and interventional endoscopist who graduated from the University of Alabama School of Medicine achieving Alpha Omega Alpha honors. He went on to train in Internal Medicine and Gastroenterology at Washington University in St. Louis. In 2014, Dr. Mehra co-founded IllumiCare, the first EMR-agnostic platform that imparts clinical and financial decision support insight at the point of care. Adopted by more than 950 hospitals and clinics in the United States, IllumiCare curbs clinical waste and aligns providers with value-based care initiatives seamlessly over any electronic medical record. IllumiCare has amassed insight on more than 31,000,000 patient lives since its inception. Mukul resides in Birmingham alongside his wife, Milan, and three boys.



## SHAWN MIELE

CEO | MYADVICE

Shawn Miele is a high-performance CEO, endurance athlete, and adventure junkie disguised as a strategist. He's led companies through bold growth journeys, built elite teams, and still finds time to obsess over heart rate zones and ski lines. A firm believer in preparation, execution, and great espresso, Shawn is also a proud dad of three grown, successful kids. When he's not leading teams or speaking on strategy and leadership, you'll find him chasing watts on Zwift or carving turns on a black diamond. MyAdvice is an AI-powered profitable growth engine that helps businesses add revenue without adding cost. Our Success Center combines smart marketing, intelligent automation, and operational tools all in one system. Mya, our AI agent, acts on your behalf, guides you and coaches you to profitable growth.



## KIRK MILLER

FOUNDER & CEO | DRAGONFLY ATHLETICS

Kirk Miller is Founder and CEO of DragonFly Athletics, a leading sports technology company creating an Athletic Association Management Platform for the education-based athletic market. DragonFly offers an all-in-one platform that seamlessly integrates registration, eligibility, officiating, communication, governance, compliance, and financial tools. Designed for state associations, districts, schools, athletic directors, coaches, athletes, and parents, DragonFly brings together all the essential tools and people needed to make game day a success. DragonFly continues growing, and is currently used by 22 state governing bodies, over 5,000 schools, and over 1 million student athletes. Before founding DragonFly, Kirk served as the Director of Technology for the University of Alabama Athletic Association for 11 years. He graduated from the University of Alabama in 1997 with degrees in Mechanical Engineering and Computer Science. He later received his MBA, MSME and PH from the University of Alabama in 1999.



## KEVIN MLYNAREK

CO-FOUNDER & CEO | IDEALTRAITS

Kevin Mlynarek is Co-Founder and CEO of IdealTraits, a hiring platform that has helped over 20,000 businesses attract and retain top talent. With 13 years of leadership experience, he has built IdealTraits from a bootstrapped startup into a company serving small businesses, franchises, and Fortune 100 clients. Kevin has spoken on stages across the country, sharing practical strategies for hiring, leadership, and business growth. Beyond business, Kevin is deeply family focused. He enjoys fishing and time on the water, as well as golf and investing. He and his wife, Jenn, live in Florida with their three children Gabriel 19, Macy 16, and Marissa 14. Kevin is passionate about transformation in peoples' lives and businesses, believing better hires lead to better futures.



idealTraits

## CHANNING MORELAND

CO-FOUNDER & CEO | EVA

Channing Moreland is Co-Founder and CEO of EVA, a Nashville-based entertainment technology company revolutionizing how live entertainment and speakers are booked for corporate and private events. Since launching EVA in 2015, she has grown it into a platform active in 10 U.S. markets, trusted by leading companies like AWS, LinkedIn, Toyota, and Pinnacle Financial Partners. With \$3.5M raised to date and industry recognition from TechCrunch, Inc., Entrepreneur Magazine, and Billboard, Channing has positioned EVA for its next stage of growth. She is currently focused on expanding EVA's reach nationwide, scaling its API for global distribution, and developing EVA's AI-powered booking agent.





## KEVIN MOSLEY

CO-FOUNDER GENERAL PARTNER | JURASSIC CAPITAL

Kevin Mosley is a Co-Founder and General Partner at Jurassic Capital, a Durham, North Carolina-based early Growth Equity firm focused on growing B2B software companies in underserved regions. Jurassic uses a growth playbook honed by countless years in the trenches, focused on operational excellence to grow businesses from \$2M to \$10M and create optionality for founders. Currently investing out of a \$30M+ Fund I (vintage 2022) with 7 investments and 5 active companies. Check sizes are \$1.5-3M initially and follow-ons include a strong base of Operating Advisors and LPs available to help. Kevin spent his pre-Jurassic career operating at growth-stage software companies in North Carolina. He graduated with a B.S. in Finance from Clemson and loves playing and watching all sports.



## JOHN MURDOCK

CEO | FASTR

John Murdock is CEO of Fastr (getfastr.com), the only AI-native Digital Experience Platform for enterprise commerce. Released in 2023, Fastr enables digital teams to leverage AI to launch programs instantly, personalize experiences, and optimize performance without developer support. By replacing legacy Franken-stacks, Fastr helps enterprises move faster, eliminate complexity, and accelerate revenue transformation. John is an experienced go-to-market executive who has scaled multiple private and public technology businesses. He holds a B.S. in Engineering from Northeastern University and lives in Boston with his wife and two daughters.



## DAAN MUTSAERS

WEALTH ADVISOR | BESPOKE CAPITAL ADVISORS

Daan Mutsaers, a Certified Exit Planning Advisor (CEPA®) and Certified Financial Planner™ (CFP®), brings a decade of Wealth Management experience, specializing in helping privately-held business owners transition to financial independence. He crafts personalized strategies to assess retirement readiness, identify financial gaps, and explore advanced tax and estate planning opportunities. Daan emphasizes collaboration with other professionals to optimize outcomes during major liquidity events. Guided by the principle "Luck is what happens when preparation meets opportunity," he ensures thorough planning for his clients. Originally from the Netherlands, Daan lives in Georgia with his wife, Maddie, and daughter, Rosalie. He actively supports the Marist High School men's basketball program and is a member of the Netherlands American Chamber of Commerce. Outside of work he enjoys reading, running, and hiking with his family.



## SHIV NARAYANAN

FOUNDER & CEO | HOW TO SAAS

Shiv Narayanan is Founder and CEO of How To SaaS, a management consulting firm that works with leading private equity investors, founders, CEOs, and marketing leaders. As an advisor, consultant, and fractional CMO, Shiv has helped B2B companies create hundreds of millions of dollars in enterprise value with marketing and demand generation. He is also the bestselling author of Post-Acquisition Marketing and Exit-Ready Marketing, and the host of the Private Equity Value Creation Podcast. How To SaaS is a management consulting firm that works with leading private equity firms and their portfolio companies to scale marketing and create enterprise value. We work with investors, founders, CEOs, and marketing leaders to build a strategic, data-driven marketing function that generates predictable demand and top-line revenue growth.



## JOSH OWEN

FOUNDER & EXECUTIVE CHAIRMAN | CYCLE LABS

Josh Owen is Founder and Executive Chairman of Cycle Labs, the enterprise platform transforming how companies test and deploy complex business solutions. Cycle Labs empowers global enterprises to automate testing at scale—reducing risk, accelerating deployments, and enabling teams to focus on growth. Prior to founding Cycle Labs, Josh led a global supply chain consulting firm for 12 years, where he guided Cycle's evolution from bold idea to powerful continuous testing platform. With 20+ years of experience deploying mission-critical enterprise solutions, he is passionate about modernizing how organizations deliver technology. Josh leads with a focus on culture, encouraging innovation, curiosity, and the courage to ask “why,” challenging teams and clients alike to embrace complexity and pursue continuous improvement.



## TIM OWENS

FOUNDER & CEO | COURTRERESERVE

Tim Owens is Co-Founder and CEO of CourtReserve, the leading platform powering racquet and paddle sports clubs across the U.S., Canada, and beyond. A North Carolina native and App State grad, Tim bootstrapped CourtReserve from a bold idea into a multi-million dollar, category-defining giant — built to solve the real operational challenges clubs face every day. As both a tech founder and active club owner in Florida, Tim brings a rare operator's lens to everything his team builds. Off the court, you'll find him biking the beach with his wife and three kids — all-in on the family's shared mission to help clubs thrive.





## DAN PALAY

CEO | KPI SENSE

Dan Palay is CEO of KPI Sense. After spending more than a decade helping growth-stage technology companies define their marketing narratives, he now leads a team helping those same companies tell their stories through a financial lens. With a combination of investing, consulting, and marketing experience, Dan sought a new challenge, making a partial acquisition of KPI Sense, a leading provider of FP&A services for growth-stage SaaS businesses. As CEO of KPI Sense, he looks forward to working with a new medium - financial models and KPIs - to help clients tell their most important stories. Dan holds a B.A. from Tufts University and an MBA from the University of Southern California. He resides in the Chicago area with his wife and two children.



## CRAIG PARKER

CEO | GUIDEWAY CARE

Craig Parker is an experienced executive, having served in senior management roles in four prior technology companies in positions ranging from CFO to EVP to CEO. Craig's technology experience includes Entegreat, Emageon, Optimal IMX, and Emergency CallWorks. Before moving into the technology sector, Craig began his career as a CPA with Arthur Andersen & Co. He then turned to law and practiced with a Wall Street firm where he focused on transactional matters involving corporate finance, mergers, acquisitions and corporate governance. Craig holds an undergraduate degree from the University of North Carolina at Chapel Hill and a J.D. degree (summa cum laude) from the University of Alabama.



## ALAA PASHA

CEO | MAPTICIAN

Alaa Pasha is the CEO of Maptician, a leading platform for workplace management and collaboration. With extensive experience driving growth and innovation, Alaa has led teams in building technology solutions and scaling businesses across multiple industries. As CEO, Alaa focuses on strategy, product vision, and scaling operations to meet the evolving needs of hybrid workplaces. Prior to Maptician, Alaa held leadership roles across technology and business development, bringing a strong track record of guiding companies through periods of rapid change.



## JOHN PEEBLES

CEO | ADMINISTRATE

John Peebles is the CEO of Administrate, a SaaS training management platform and one of Scotland's fastest growing tech companies. Headquartered in Edinburgh with offices in Dublin and Bozeman, Administrate is learning infrastructure used by large enterprises to define, deliver, and track their training operations. Hundreds of companies, thousands of users, and millions of learners access Administrate every day. He serves on the board of Turing Fest, Europe's best technology conference, and is a former board member of Current Health, one of the UK's best healthcare tech success stories. Prior to Administrate, John helped start Fort Lauderdale based Sentry Data Systems, where he served as Chief Information Officer and VP of Operations.



## MATT PIERCE

FOUNDER & CEO | IMMEDIATE

As Founder and CEO of Immediate, Matt Pierce leads a mission-driven fintech focused on improving financial wellbeing and pay access for working Americans. Under his leadership, the company has grown to support 620+ companies, achieving four straight years of triple-digit revenue growth and has raised over \$40M in funding. Named the 2023 Birmingham Business Journal CEO of the Year, Matt fosters a culture of leadership and collaboration. He's also a 20x Forbes contributor, frequent fintech speaker, and mentor to early-stage founders across the Southeast - demonstrating his commitment to innovation, entrepreneurship, and lasting impact.



## HARRY PLISKIN

FOUNDER & CEO | IEQMAX

Harry Pliskin is Founder and CEO of IEQmax and President of Atreo LLC. IEQmax provides comprehensive indoor air monitoring and analysis to healthcare organizations and schools. Atreo is a world leader in healthcare pharmacy and lab transport logistics. Previously, Harry was founder and CEO of TeleWeb Worldwide, one of the first business process outsourcing companies focused on providing services from locations around the world. Harry graduated Phi Beta Kappa with a B.A. in Economics and a J.D. from George Washington University. Harry is married and has 3 sons - Isaac, Max, and Eli. Today, he enjoys biking, hiking, and playing golf. He is a life-long student of Middle Eastern politics and history as well as global economics.





## ROBERT POLLACK

FOUNDER & CEO | 4TH DIMENSION EMR

Robert Pollack is a board-certified plastic surgeon and Founder and CEO of 4th Dimension EMR. 4D EMR is a SaaS product and is the next evolution of practice management/electronic medical record software built for specialty medical practices. This is the second EMR software company founded by Robert after his first company had a successful exit through acquisition. Innovative technology, simple yet comprehensive features, and an intuitive interface make 4D EMR the preferred choice for doctors in the cosmetic and aesthetic plastic surgery market. The user-friendly patient portal and multiple channels of communication extends the ease of use directly to patients. Robert attended University of Pennsylvania, Jefferson Medical College, University of California at Irvine and University of North Carolina for education and training. He currently resides in Las Vegas after practicing plastic surgery in San Diego for 25 years.



## ANDREW POWELL

CO-FOUNDER & CEO | ETHOS

Andrew Powell is Co-Founder and CEO of Ethos, an AI-powered Human Readiness Platform that helps the US Department of Defense, College and NFL football teams, and commercial enterprises stay ahead of their competition. Prior to starting Ethos, Andrew was an early employee at the African Leadership University and at Coursera. Andrew holds an MBA from Stanford University's Graduate School of Business and a B.A. from The University of North Carolina at Chapel Hill, where he was a Morehead-Cain Scholar and Student Body President. In 2022, he was recognized by Forbes on their "30 Under 30" list. Andrew is originally from Nashville, TN where he lives now.



## RAMESH RAAVI

FOUNDER & CEO | LEAP360

Ramesh Raavi is Founder and CEO of LEAP360, a CRM software product company focused on helping businesses of all sizes scale efficiently, and Edvensoft Solutions, an AI/ML solutions company. With over 20 years of experience in the technology industry, Ramesh has a strong background in driving innovation, leading transformations, and delivering high-impact solutions across various sectors. Beyond his work in software, Ramesh also invests significantly in land, and entitling it for residential, power plant, data center, and technology parks development. He is always exploring new opportunities to innovate and invest, with a dedication to helping businesses grow smarter and more sustainably in the evolving digital landscape.

## CHRISTOPHER RAND

CEO | ANGELEYE HEALTH

Christopher Rand is Chief Executive Officer of AngelEye Health, where he has led the company's mission to strengthen connections between neonatal and pediatric intensive care units (NICUs/PICUs) and families through cutting-edge engagement technologies since 2019. Under his leadership, AngelEye has grown rapidly: expanding its hospital partnerships, tripling revenue, and introducing solutions like CameraSystem, MilkTracker, NICU2Home, and EDNA for risk identification. Rand holds an MBA from Vanderbilt University's Owen Graduate School of Management and a Bachelor of Business Administration in Accounting from the University of Notre Dame. Before AngelEye, he held roles spanning venture development, technology ventures, and finance, including as Managing Director at Tri-Star Health Partners and Senior Associate at Standard & Poor's.



## WES READ

FOUNDER & CEO | PRACTICECFO

Wes Read is Founder and CEO of PracticeCFO, a financial planning and CPA firm focused on serving dental practice owners. Since 2007, his firm has helped owner/operating doctors manage taxes, 401(k)s, debt, student loans, business budgets, personal finances, investments, and retirement planning. Earlier in his career, Wes audited Fortune 500 financial statements at Ernst & Young LLP, one of the nation's top accounting firms. He later joined Moss Adams Wealth Advisors, helping manage nearly \$1 billion in client assets. Wes is also the founder of Practice Orbit, the first marketplace platform of its kind, designed to centralize the buying and selling of privately owned dental practices. He holds both bachelor's and master's degrees in accounting from Brigham Young University.



## JOSH REED

CEO | VOXO

Josh Reed is CEO of VOXO, a leading innovator in voice intelligence solutions. With a passion for harnessing technology to solve complex business challenges, Josh guides Voxo's mission to transform how organizations capture, analyze, and act on spoken data. Under his leadership, the company has scaled rapidly, delivering AI-powered tools that provide real-time insights, streamline workflows, and unlock new growth opportunities. Josh brings deep expertise in strategy, business development, and operational excellence, having built and led high-performing teams across the technology sector. Known for his vision and commitment to customer success, he champions the integration of cutting-edge technology with practical business applications. At Voxo, Josh is shaping the future of communication by turning conversations into actionable intelligence.





## TATUM REZIN

CEO | LIBERTY RENT

Tatum Rezin is an operator for middle market data driven companies. Her specialty is professionalizing teams and processes to enable scale and exit. Since early 2024, Tatum is the CEO at Liberty Rent a second chance lease approval service for Multifamily Properties. Previously she was the SVP, Managing Director at Bluestem Brands where she ran day-to-day business operations and data innovation of the \$1B Fingerhut brand. In this role, she co-led the financial turnaround taking it from bankruptcy in 2020 to the three most profitable years on record in '20-22. Prior to Bluestem she was President and COO at Aden and Anais Holdings where she led the post-acquisition consolidation of HALO innovations and Aden and Anais. Previously she had been VP of Marketing and the President of HALO innovations where she doubled top and bottom line between 2015 and 2019. She holds a bachelor's degree and an MBA from the University of Minnesota.



## JOSH ROBERTS

SENIOR CREDIT OFFICER | WESTERN ALLIANCE BANK

Josh Roberts is a Senior Credit Officer with Western Alliance Bank, where he was previously Co-Head of Technology Sponsor Finance. Before joining Western Alliance in 2022, Josh co-founded and led technology banking practices for CIBC Bank US and Webster Bank. Previously, Josh was an investment banker with Wells Fargo Securities, RBC Capital Markets and Truist Securities, where he covered the enterprise software, tech-enabled services, fintech and media and communications sectors. Prior to banking, he worked in corporate accounting, treasury and M&A. Josh earned a B.Sc. (Finance) from the University of Illinois at Urbana-Champaign College of Business (Gies) and an MBA (Finance, Accounting & Strategic Management) from the University of Chicago Graduate School of Business (Booth).



## DARYL RUSSO

PRESIDENT | IPIFONY SYSTEMS

Daryl Russo is currently President of IPIFony Systems, Inc., a company developing telecommunications and networking solutions for businesses. Originally from Connecticut, Daryl has called Birmingham "Home" for 23 years. A graduate from Northern Arizona University, Daryl has been in leadership roles for the past 35 years in several industries ranging from golf ball manufacturing to software development. In his free time, he spends time with his family and loves to travel. Old cars are his hobby, and he is always on the lookout for the next money pit to consume his weekends. Daryl is happiest when he is given the opportunity to help others. Whether its personal or professional, Daryl is always happy to help if he can.

## MITCH RUTLEDGE

CO-FOUNDER & CEO | VERTICE AI

Mitch Rutledge is Co-Founder and CEO of Vertice AI. He has been in the software technology sector for more than 25 years and in the advanced analytics and AI sector for more than 15 years. Prior to starting Vertice AI, Mitch spent 12 years with SAS Institute as a leader in their go-to-market accounts organization working in the U.S. and the United Kingdom. His career has been focused on providing analytic solutions that deliver outcomes for clients in several industries, including financial services, retail, CPG, and others. Mitch lives in Georgia with his wife, Suzanne, son, Luke, and golden retriever, Bailey. He is a graduate of Georgia Tech with a bachelor's degree in chemical engineering. Beyond Vertice AI, Mitch and his family love to travel, and have been to more than 51 countries and counting.



## TOMMY RYAN

CO-FOUNDER & CEO | THREEWILL

Tommy Ryan is Co-Founder and CEO of ThreeWill, a Microsoft Solution Provider helping small and mid-sized businesses unlock the full potential of Microsoft 365 and Power Platform. A leader in prescriptive, packaged solutions, he focuses on aligning technology with people, processes, and purpose, enabling organizations to work smarter and leaders to build systems they trust. Beyond technology, Tommy cultivates abundance at Iron Mountain Organics, his regenerative farm in North Georgia, where he applies the same systems thinking that drives his consulting work. Passionate about both productivity and soil ecology, he believes growth thrives through connection and care. His weekly newsletter, Sowing Success, explores the intersection of leadership and land stewardship, inspiring healthier organizations and communities.



## CHRISTOPHER SCHEPPMANN

CO-FOUNDER & CEO | ENSIGHT TECHNOLOGIES

Chris Scheppmann, the visionary Managing Member of EnSight Technologies, leads the charge in revolutionizing urban mobility with innovative parking solutions. Armed with a business degree and an MBA, Chris has consistently pursued excellence in technology and operational efficiency. His career began in the high-stakes world of marine ports and railroads, where he honed logistics optimization using advanced machine vision systems at APS Technology Group. After APS Technology Group's sale, Chris took the helm at Access Professional Systems, which he now owns. In 2019, he founded EnSight Technologies, driven by a mission to deliver smart, simple, and scalable parking automation. His leadership earned him a spot on the NPA's 40 Under 40 list twice, recognizing his transformative contributions to the parking industry.





**alden**

## JOHN SCIARABBA

FOUNDER & CEO | ALDEN SYSTEMS

John Sciarabba is Founder and CEO of Alden, a software company transforming utility infrastructure management. John is a proven leader with a vision for scalable, impact-driven innovation. Under his leadership, Alden's centralized SaaS platform has dominated the market, managing over 60 million joint use assets across 58 states and territories. The software automates permitting, invoicing, and compliance workflows for electric utilities and broadband providers, delivering measurable gains in efficiency, transparency, and ROI. Alden ONE's real-time insights support smarter financial decisions and safer infrastructure. Based in Birmingham, Alabama, John enjoys outdoor activities, mentoring aspiring entrepreneurs, and exploring emerging technologies. Known for his collaborative leadership and commitment to excellence, John is building solutions that strengthen communities and drive industry-wide transformation.



**ABETECH**

## RICK SEGAL

PRESIDENT | ABETECH

Rick Segal is the President of AbeTech, a leading Supply Chain Technology Provider headquartered in Minnesota. With over 15 years of engineering experience, Rick brings technical insight and strategic leadership to the organization. Rick has been married for 25 years and has three children.



**mailprotector**

## DAVID SETZER

FOUNDER & CEO | MAILPROTECTOR

David Setzer is Founder and CEO of Mailprotector, the only Zero Trust email security, encryption, and compliance platform delivered exclusively through a network of global IT partners. He resides in Greenville, South Carolina where he and his wife, Kristin, are raising their five children. In addition to his work with Mailprotector, he and Kristin, have spent the last 30 years coaching and mentoring entrepreneurs in former communist Eastern Europe. David has been active on the boards of Greenville Technical Charter High School, NEXT Start, and Clemson University's Spiro Center for Entrepreneurial Research. He is a graduate of the Moore School of Business at the University of South Carolina where he served as President of the Fellowship of Christian Athletes.

## BRYAN SHAVER

FOUNDING PARTNER & PRESIDENT | BUILDINGREPORTS

Bryan Shaver is a Founding Partner and the President of BuildingReports, the fire and property protection industry's leading provider of trusted, verified inspection compliance reporting. BuildingReports pioneered mobile and cloud-based technology to digitize inspection data, driving greater accuracy, accountability, and efficiency across the industry. Its service members now make up the world's largest network of inspection providers, completing more than 14 million inspections and covering over 20 billion square feet of inspected space. BuildingReports continues to expand through strategic investments in adjacent industries, the development of international markets, and industry-leading training initiatives such as the Inspectors Boot Camp. With active growth across North and Latin America and new market development underway in Europe, BuildingReports remains at the forefront of advancing compliance, safety, and innovation.



## ERIK SMITH

INVESTMENT TEAM | VISTA EQUITY PARTNERS FOUNDATION FUND

Erik Smith is an Investor within the Foundation Fund at Vista Equity Partners and is responsible for the origination and evaluation of investment opportunities across various verticals. Prior to joining Vista, Erik was an Investor at Denali Growth Partners, a growth equity firm focused on investing in founder-led software and healthcare businesses. Prior to joining Denali, he was an Investment Banking Analyst at Bank of America Merrill Lynch. Erik began his career as a Captain in the U.S. Air Force, responsible for acquiring weapon systems and foreign military sales. Erik holds a B.S. from the U.S. Air Force Academy.



## CHRIS SONDEJ

PRINCIPAL | NORWEST

Chris Sondej focuses on buyout and growth equity investments at Norwest in software, information services and tech-enabled business services. Chris is a board director at Supplier.io and SpryPoint. Previously, he was involved with Norwest's investments in Galvanize (acquired by Diligent) and Junk King (acquired by Neighborly). Prior to Norwest, Chris was a private equity associate at Fisher Lynch Capital. In this role, he executed leveraged buyout, growth equity and structured equity investments across a wide range of sectors. Before that, Chris was an investment banking analyst at Moelis & Company focused on mergers & acquisitions. Chris holds a Bachelor of Science in Business Administration, summa cum laude, with a concentration in Finance, and a Bachelor of Arts in Economics, magna cum laude, from Boston University.



NORWEST



## ROB SPANGLER

MANAGING DIRECTOR | SAAS CAPITAL

Rob Spangler is a Managing Director at SaaS Capital, a provider of debt-based growth financing for B2B SaaS businesses in the United States, Canada and the UK. SaaS Capital provides facilities ranging from \$2-20M with availability based on a multiple of a company's monthly recurring revenue. Founded in 2007, SaaS Capital has funded more than 100 companies across four funds. Rob's experience prior to joining SaaS Capital includes software lending, family office investing, early/growth stage operating and investment banking. Rob graduated from the University of Kansas, spent nearly a decade and a half in New York, Boston and Denver and recently moved back home to Kansas City after the arrival of his second daughter.



STELLA SOURCE

## WES SPENCER

PRESIDENT - METALS | STELLA SOURCE

Wes Spencer, a Birmingham, Alabama native and University of Alabama graduate, has spent his career advancing the metals distribution and fabrication industries. For over 10 years working for a leading national steel distributor, he helped guide value added fabrication strategy and related capital equipment projects. Now at Stella Source, he works with steel service centers and metal fabrication companies to implement scalable ecommerce and estimation software as the industry modernizes. Hobbies include spending time with family, coaching youth sports, and cooking.



## MATT STEIN

CO-FOUNDER & CRO | KATALYS

A visionary in the realm of digital advertising and publishing, Matt Stein co-founded Katalys in 2018, introducing groundbreaking shifts in e-commerce and performance marketing. Drawing from over a decade of industry experience, he's been a pivotal force behind generating more than \$250M in revenue for numerous brands and publishers. As a values-driven leader, he places immense emphasis on cultivating a transformational culture. He passionately believes in empowering individuals and championing an environment where they can self-actualize. It's this unique blend of business acumen and people-first philosophy that makes Matt a standout figure in today's ever-evolving digital landscape.

## TIM STEVENS

COO | QUINSTREET

Tim Stevens is the Chief Operating Officer at QuinStreet, Inc. (Nasdaq: QNST). He manages all operations for the company and oversees the Modernize Home Improvement business unit, the AmONE Financial Solutions business unit, advertising agency services, paid media channels, strategy, acquisitions, and other corporate development initiatives. In his free time, Tim is an entrepreneur and private investor, a founding capital member of SilverCircle Ventures and Electric Ant Ventures, and owner and chief winemaker of Misty Oaks Vineyards. He currently serves as a board member of Get The Referral, Inc. and OneClick Data, Inc., and as a strategic adviser to Womaness, Inc., Levitate.ai, and Workera.ai, among other ventures. Tim holds Bachelor of Science degrees in Finance and Management from the University of Oregon, where he graduated Summa Cum Laude, and a J.D. degree from the University of California, Davis, where he graduated Order of the Coif.



**QuinStreet**

## KYLE STRANG

CEO | SPRYPOINT

Kyle Strang is the CEO of SpryPoint, a technology company revolutionizing how utilities serve their communities. Drawing on two decades of experience in finance and technology in the local government and utility sector, Kyle brings a unique balance of strategic insight and operational expertise to driving SpryPoint's growth. Under his leadership, SpryPoint has become a trusted partner to private, public, and cooperative utilities, delivering cloud-native customer information and engagement solutions that help utilities adapt to an evolving industry, streamlining operations, and enhancing the experience of their customers. Known for his accountable and collaborative leadership style, Kyle focuses on empowering teams to build solutions that create lasting value for utilities and the communities they support.



**SpryPoint**

## JAMES STREET

CEO | EPOCH SOLUTIONS GROUP

James Street is the CEO of Epoch Solutions Group, a leading provider of geospatial and mobile workforce management solutions for the utility industry. He has guided Epoch through significant growth, including a strategic investment partnership with SunTx Capital Partners to accelerate product innovation and market expansion. With a strong background in enterprise software and location intelligence, James focuses on transforming how electric, gas, and water utilities manage field operations and infrastructure. He is known for aligning advanced GIS technologies with real-world utility challenges to drive efficiency, safety, and reliability. James fosters a culture of integrity, collaboration, and continuous improvement, and is passionate about technologies shaping the future of field operations. His leadership continues to position Epoch as a key player in utility digital transformation.



**epoch**  
Solutions Group



## DOUGLAS STROH

CEO | ROOFIT SOLUTIONS

In 2011, Doug Stroh launched a successful windshield repair company that quickly expanded to 13 states and 54 locations. Doug developed a web based software that could bill the insurance companies directly for windshield repair services. As a result, this Company was strategically purchased in 2021 and currently leads the industry. In 2021, he launched a roofing company with expansion goals to move into 11 locations in 3 years. RoofIT was developed as an internal CRM and now services roofing companies all over the US.



## VANESSA STUCKEY

SENIOR VICE PRESIDENT, PROFESSIONAL & CYBER SOLUTIONS | CAC GROUP

Vannessa Stuckey is a Senior Vice President within the Professional & Cyber Solutions practice, advising clients on emerging technology-driven risks and building bespoke insurance programs. Her experience across property, casualty, and specialty lines insurance provides clients with a wide-ranging perspective to comprehensively address technology and cyber risks across the entire enterprise. Before joining CAC, Vannessa worked on both the brokerage and carrier side of the commercial insurance industry. She holds a Bachelor of Arts degree in Business Management from the University of Alabama, a Juris Doctor degree from Birmingham School of Law, and is admitted to the Alabama State Bar. Vannessa also holds a Certified Insurance Counselor (CIC) designation, a Commercial Lines Coverage Specialist (CLCS) designation, and a Cyber COPE designation through Chubb and Carnegie Mellon University's Heinz College of Policy & Information Systems.



## TONY SUMMERVILLE

FOUNDER & EXECUTIVE CHAIRMAN | FLEETIO

Tony Summerville is Founder & Executive Chairman of Fleetio, a SaaS platform that helps organizations worldwide manage and optimize their fleet vehicles and drivers. He founded Fleetio in 2012 and served as CEO until 2023 before transitioning to Executive Chairman. Today, Fleetio is an industry leader serving over 8,000 customers in 100+ countries, managing more than 1 million vehicles. In 2025, the company was valued at over \$1.5 billion following a \$450M+ equity raise and a strategic UK acquisition, and now employs more than 450 people across the United States, Canada, Mexico, and the UK. Tony is an Endeavor Entrepreneur and a prominent figure in Birmingham's startup community. He was named one of the Top 50 SaaS CEOs of 2022 by The Software Report and a Top 40 Under 40 by the Birmingham Business Journal. He holds a degree in Management Information Systems from Auburn University.



## WADE TETSUKA

FOUNDER & PRESIDENT | U.S. TRANSACTIONS CORP

Wade Tetsuka is a visionary leader with over 15 years of experience as Founder and President of U.S. Transactions Corporation (UST). His deep expertise in finance and compliance has established UST as a leading Fintech company and Independent Software Vendor (ISV) for Microsoft Dynamics 365. The company's flagship product, USTPay, is a modern payment orchestration platform that connects to over 120 gateways and processors. This SaaS solution helps B2B enterprises streamline payment processes and save money. UST manages a client base with an annual volume of \$1 billion in credit card and ACH payments. As the founder of Presidential Forum LLC, an exclusive network for C-level executives, Wade fosters discussions that shape industry trends. His forward-thinking approach makes him a sought-after voice in Fintech and executive leadership.



## ARTHUR TINGAS

PRINCIPAL | LEVEL EQUITY

Arthur Tingas is a Principal at Level Equity, a growth equity fund managing over \$4.5 billion in assets. Level Equity focuses on investing in and supporting rapidly growing software and technology-driven businesses. With a long-term partnership approach, the firm provides capital and strategic guidance to help entrepreneurs scale their companies and achieve sustainable success. Arthur helps advise existing portfolio companies, manages new investment processes, and evaluates new investment opportunities. He is a career software investor with experience across numerous verticals including healthcare, office of the CFO, construction and other vertical-market workflow software. Arthur holds a B.A. in Economics and an M.S. in Commerce from the University of Virginia. Born in Kennesaw, Georgia, he now lives with his wife and two children in Brooklyn, but maintains his fanatical loyalty to Atlanta sports teams.



## ERIC TULIPANO

SENIOR DIRECTOR | WESTERN ALLIANCE BANK

Eric Tulipano is a Senior Director of Sponsor Finance – Technology with over 8 years of experience in leveraged lending to software companies across the Venture Capital and Private Equity ecosystem. He specializes in providing debt solutions to private equity-backed technology companies, with particular emphasis on leveraged buyout transactions ranging from \$50.0MM - \$250.0MM in Enterprise Value.





**ALPINE**

## **TOM ULRICSON**

VICE PRESIDENT | ALPINE INVESTORS

Tom Ulicson is a Vice President with Alpine Investors, working with business owners, intermediaries and capital providers to source, evaluate and support investments across the services, industrials, and software industries. Prior to Alpine, Tom led business development in healthcare investments at Waud Capital Partners, and previously worked in private banking at J.P. Morgan. Tom received a B.B.A. in Finance, Investment & Banking and Risk Management & Insurance from the University of Wisconsin. Tom is originally from Milwaukee, Wisconsin. In his free time, he enjoys reading, mountain climbing, CrossFit, and cheering on Wisconsin sports teams.



## **ZAREE VOSKERIJIAN**

FOUNDER | FACIL-IT

Zaree Voskerijian has been working in Facility Maintenance Technology for over 30 years and has built a strong foundation with partners, engineers, project managers, and a sales team to develop and grow a SaaS based technology platform that their customers consider their “mission critical” working platform. Each of their customers’ employees spend most of their day working within their customized CMMS platform. Zaree and his team have successfully implemented Facility Maintenance Mission Critical technologies into over 150 organizations varying in size and makeup. Facil-IT was recently acquired by TMA Systems, a portfolio company of Silversmith Capital Partners.



## **ADAM WAID**

CEO | VOXIE

Adam Waid is the CEO of Voxie, the only SMS platform built specifically for franchise and multi-location businesses. Under his leadership, Voxie has grown to serve over 12,000 locations and helped major brands like Sonic and Jersey Mike’s generate \$10K–\$50K in monthly revenue per location through personalized, automated SMS. Adam led a bold repositioning of the company, driving 87% YoY revenue growth and transforming SMS into a high-performing revenue engine for franchise systems. Known for his hands-on, people-first leadership style, Adam also helped Voxie earn recognition as an Inc. Best Place to Work and one of Atlanta’s Best and Brightest Companies, reflecting his commitment to building both a standout product and a thriving culture.

## DANIEL WALSH

FOUNDER & CEO | VEROSKILLS

Daniel Walsh is a seasoned entrepreneur and the founder and CEO of VeroSkills, an AI-driven hiring platform for blue-collar America. The nation faces a critical workforce shortage, and VeroSkills bridges this gap by unlocking a vast pool of motivated workers. Using advanced AI interviewing and matching technology, the platform cuts hiring time by more than half while improving fit and retention.



## MICHAEL WEINSTEIN

VICE PRESIDENT OF BUSINESS DEVELOPMENT | VISTA EQUITY PARTNERS

Michael Weinstein joined Vista Equity Partners in 2022 and is currently a member of the private equity Endeavor team. Prior to joining Vista, Michael was a Vice President of Business Development at Susquehanna Growth Equity, where he formed and grew the company's business development function, providing steady and high-quality deal flow. Before Susquehanna, Michael was Senior Director of Inside Sales at Bonterra (formerly Social Solutions), where he was responsible for scaling the company's inside sales team and developing its go-to-market sales strategy. Michael has spent over 12 years of his career working in senior and executive roles at Vista companies.



## JENNA WELLS

CEO | SUPPLY WISDOM

Jenna Wells, originally from Boston, is a graduate of Purdue University and Distinguished Military Graduate. She was commissioned as a U.S. Marine Corps Officer and served as a Signals and Ground Electronic Intelligence Officer, training at the NSA and deploying to Afghanistan in support of Operation Enduring Freedom. After active duty, she joined Wellington Management, leading a 24/7 Global Command Center and Third-Party Risk Management across 18 international offices. She later became Director of Third-Party Risk at Iron Mountain, overseeing global operations in 50+ countries. Jenna successfully led Supply Wisdom through Series B funding as COO before transitioning to CEO. She serves on numerous boards, is a recognized leader in international risk management, and an avid marathon runner. She splits her time between Boston and renovating a home on Cape Cod.





## SIR STEVEN WILKINSON

FOUNDER & MANAGING DIRECTOR | GOOD & PROSPER

Steven Wilkinson is Founder and Managing Director of Good & Prosper, a private investment and advisory company founded in 1998, based in Germany and active in both the USA and Europe. Good & Prosper accompanies a select handful of business owners on their journey of growth as a thinking partner and strategic advisor. Steven's background includes 35 years of involvement in the international capital markets and investment management, the last 25 years of which primarily running his own balance sheet. Steven is a consummate connector of people and ideas. He is a committed free market libertarian with a strong faith grounding. He publishes regular essays under the title of Pitchfork Papers on Substack and is a frequent guest on podcasts.



## JUSTIN WIRPEL

CEO | FLOORING OS

Justin Wirpel is the Chief Executive Officer of Flooring OS. He has experience as a manager, equity partner, and board member for over a dozen firms. With his background in marketing, software development, strategy, accounting and finance, he founded Flooring OS with his partners to offer an entirely new digital cloud experience to the Flooring industry. Justin holds a degree in finance from Dallas Baptist University, an MBA from Washington University in St. Louis, and a master's degree in marketing from the University of Alabama. He also holds multiple industry and Microsoft certifications. Justin lives in San Antonio, Texas with his wife, Dawn, a cardiac surgeon; they have a daughter, Sloane, who is a part-time real estate investor and 22 month old baby.



## SCOTT WOZNIAK

FOUNDER & CEO | SWOZ CONSULTING

Scott Wozniak, Founder and CEO of Swoz Consulting, has consulted with leaders on six continents, including Silicon Valley startups, multi-generation family enterprises and Fortune 500 companies. Scott is a member of Mensa (international high IQ society), reads 200+ books each year and has written four books. His latest book, Make Your Brand Legendary, debuted at #1 on Amazon for customer experience. He has a master's degree in business and has advised many of the leading brands of our time. He also spent eight years as an employee at the Chick-fil-A headquarters, working on company-wide upgrades and though he is not an employee there anymore, he regularly consults with their leaders. In his spare time, he pushes his boundaries through a variety of extreme sports, from heli-skiing to kitesurfing.



## TIMOTHY YATES

FOUNDER & CEO | DATASTREAM

Timothy Yates is Founder and CEO of DataXstream, launched in 1994. For more than three decades, he has led the company's evolution from a niche SAP services provider to a global solutions leader, including the creation of its flagship OMS+ platform. Under his leadership, DataXstream has earned multiple SAP Pinnacle Awards, most recently the 2025 Pinnacle Award for SAP Business AI | Partner Innovation – AI Cloud Application. Respected for his integrity, strong work ethic, and ability to pair strategic vision with disciplined execution, Tim has built lasting partnerships, scaled teams, and kept the company ahead of market shifts. Based in Virginia, he is also a competitive ski racer and coach, skilled craftsman, and proud father of six and grandfather of two.



## GARY YORK

CHAIRMAN | HELP LIGHTNING

Gary York is a serial entrepreneur with a track record of starting and growing software and services technology companies. He has held leadership positions with technology companies in Boston, Silicon Valley, and Alabama. Gary is currently Chairman of Help Lightning, a leading innovator in remote visual guidance. He won the Smithsonian Innovation Award and an EDPA Lifetime Achievement Award for Innovation. He is a Board member of Urban Avenues and Doulos Partners. Gary and his wife, Cathy, have two children. He is pursuing the goal of running a marathon on all seven continents.



## BRYCE YOUNGREN

MANAGING PARTNER | POLARIS GROWTH FUND

Bryce Youngren is a Managing Partner of the Polaris Growth Fund based in Boston. He joined the firm in 2002 and focuses on investments in profitable software and technology-enabled services businesses. Bryce currently serves on the boards of Amplifire, ARInsights, ATC, Baxter Planning, and SETWorks, and has also served on the boards of Blue Rabbit, Cardlytics, Cityworks, Cushcraft, Dealer Spike, Digidert, Liaison International, National Electronic Attachment, Research Now, Strata Health, TRG and Xpressdocs. Prior to joining PGF, Bryce worked at Great Hill Partners, where he sourced and executed investments in SmartMail Services (Deutsche Post) and ManagedStorage International (Incentra Solutions). Bryce holds an MBA from The Wharton School at the University of Pennsylvania and a Bachelor of Arts in Economics from the University of Illinois at Urbana-Champaign.



## #

**4th Dimension EMR** Robert Pollack

## A

**AbeTech** Rick Segal

**Accident.com** Jack Chemtob, Sofia Rubio

**Accruit Holdings** Brent Abraham

**Administrat** John Peebles

**Aesto Health** Scott Ferguson

**Alabama Power** Kevin Kaye

**Alden Systems** John Sciarabba

**Alloy Automotive Partners** Ryan Blair, Ashleigh Civitello

**Alpine Investors** Tom Ulricson

**AngelEye Health** Christopher Rand

**Aprio** Eric Krucke, Kenny Janis

**Arcoro** Dave Gray

**AspireHR** Gretchen Seay

**Avasta** Edgar Baum, Nicole Bethell

## B

**Ballast Point Ventures** Robert Faber

**Battery Ventures** Satoshi Harris-Koizumi

**Bespoke Capital Advisors** Cody Hilbun, Daan Mutsaers

**BetterTracker** Kevin Lancaster

**BlueFletch** Richard Makerson

**BluePenguin Payments** Adam McDaniel

**BoomNation** Brent Flavin

**Browzwear** Greg Hanson

**BuildingReports** Bryan Shaver

**Bull City Venture Partners** Jason Caplain

**BVP Forge** Hannah Kim

## C

**CAC GROUP** David Barnes, Vanessa Stuckey

**Carousel Capital** Adam Elmore

## C (cont.)

**ChalkTalk** Mo Arbaji

**ChiroHD** Gabriel Doty, Luke Doty

**CHONEX** Michael Lynch

**Clearlake Capital** Dan Groen

**Clearview Capital** James Andersen

**ClickFunnels** Todd Dickerson

**Cordes Consulting** Will Cordes

**Corevist** Andy Martin

**CourtReserve** Tim Owens

**crewOS** Jarrod Glasgow

**Cycle Labs** Josh Owen

## D

**DataXStream** Timothy Yates, Amanda Cowan

**Deep Excavation** Dimitrios Konstantakos

**DragonFly Athletics** Kirk Miller

## E

**e-Courier** Lauren King

**EnSight Technologies** Christopher Scheppmann, Sunil Rawal

**Epoch Solutions Group** James Street

**Ethos** Andrew Powell

**EVA** Channing Moreland

## F

**Facil-IT** Zaree Voskerjian

**Fast Slow Motion** John Burdett

**Fastr** John Murdock

**Finovifi** David Brasfield

**Fleetio** Tony Summerville

**FlexOffers** Alexander Daskaloff

**Flooring OS** Justin Wirpel

**Front Porch Venture Partners** Gregg Bordes

**G**

<b>Gauge Capital</b>	Alexander Anderson
<b>Givebacks</b>	William Bowen
<b>Good &amp; Prosper</b>	Sir Steven Wilkinson
<b>Greater Sum Ventures</b>	Ross Croley
<b>GreenCourt Legal Technologies</b>	Andy Johnson
<b>Guideway Care</b>	Craig Parker
<b>Gunderson Dettmer</b>	Jason Cummings, Zach Crowe

**H**

<b>Harmony Venture Labs</b>	Shegun Otulana
<b>HData</b>	Hudson Hollister
<b>HeartLegacy</b>	Walt Armentrout
<b>Help Lightning</b>	Gary York
<b>How To SaaS</b>	Shiv Narayanan, Farhad Chikhliwala

**I**

<b>IdealTraits</b>	Kevin Mlynarek
<b>IEQmax</b>	Harry Pliskin
<b>IllumiCare</b>	Mukul Mehra
<b>Immediate</b>	Matt Pierce
<b>Inbox Monster</b>	Thomas Barnhart
<b>Insight Partners</b>	Anika Agarwal
<b>Ionic Partners</b>	Tanner Cerand
<b>IPiFony Systems</b>	Daryl Russo

**J, K**

<b>Jackrabbit Technologies</b>	Mark Mahoney
<b>JM Search</b>	James Gates
<b>Jurassic Capital</b>	Kevin Mosley
<b>Katalys</b>	Matt Stein
<b>KPI Sense</b>	Dan Palay

**L**

<b>LeadsOnline</b>	Dave Finley
<b>LEAP360</b>	Ramesh Raavi
<b>Level Equity</b>	Arthur Tingas
<b>Liberty Rent</b>	Tatum Rezin
<b>Lime Media</b>	Heath Hill, Bart McCollum
<b>Long Ridge</b>	Andrew Cedar

**M**

<b>M33 Growth</b>	Mike Anello
<b>Mailprotector</b>	David Setzer
<b>Mainsail Partners</b>	Anthony Hayes
<b>Maptician</b>	Alaa Pasha
<b>MCM Technology</b>	Tom Bartels
<b>Mile Auto</b>	Fred Blumer
<b>Morgan Stanley</b>	Farra Alford, Robert Sutherland
<b>Muck Rack</b>	Greg Galant
<b>MyAdvice</b>	Shawn Miele

**N, O**

<b>Nextpoint</b>	Rakesh Madhava
<b>Noro-Moseley Partners</b>	Vasant Kamath
<b>Norwest</b>	Chris Sondej
<b>O3 Solutions</b>	Josh Girvin
<b>OCV</b>	Eric Halverson
<b>One Click Contractor</b>	Ryan Lococo

**P**

<b>Paragon Component Systems</b>	John Holland, Carlton Riffel
<b>Paragon Health Ventures</b>	Ian Juliano
<b>Pattern Data</b>	Matt Francis
<b>Polaris Growth Fund</b>	Bryce Youngren
<b>PracticeCFO</b>	Wes Read
<b>PSG Equity</b>	Chris Andrews

**Q**

**QuantHub** Joshua Jones  
**QuinStreet** Tim Stevens

**R**

**Radian Capital** Aly Lovett  
**Recurring Capital** Brian Henley  
**Reveal Mobile** Brian Handly  
**RF Investment Partners** Jacob Gordon  
**RoofIT Solutions** Douglas Stroh, Tiffany Stroh

**S**

**SaaS Capital** Rob Spangler  
**SaaSCEO.com** Victor Cheng  
**SG Credit Partners** Spencer Brown  
**ShipERP** Joe Cabrera, Tony Raimo  
**Silversmith Capital** Ned Kingsley  
**Simpliphy** John Tarala  
**Smart Church Solutions** Tim Cool  
**SmartSearch** Erik Enright  
**Spectrum Equity** Adam Gassin  
**SpryPoint** Kyle Strang  
**Stacker** Thomas Gamba  
**Stella Source** Wes Spencer  
**StreetMetrics** Drew Jackson  
**Supply Wisdom** Jenna Wells  
**SureCam** Max Hillman  
**Swoz Consulting** Scott Wozniak

**T**

**TA Associates** Jon Kubert  
**TalkingParents** Vincent Mayfield  
**TaxConnex** Robert Dumas, Brian Greer  
**Techstars Alabama** Matthew Jaeh  
**Tek Leaders** Devender Aerrabolu

**T (cont.)**

**Tellerix** Robert Long  
**The Wisdom Companies** Matthew Connelly  
**ThreeWill** Tommy Ryan  
**Tidemark** Christian Kurth  
**TitanX** Joey Gilkey  
**Tunni** Sara Fagen

**U**

**U.S. TRANSACTIONS CORP** Wade Tetsuka

**V**

**VeroSkills** Daniel Walsh  
**Vertical IQ** Bobby Martin  
**Vertice AI** Mitch Rutledge  
**Vista Equity Partners** Erik Smith, Michael Weinstein  
**Vistage** Eamon Gallagher  
**Voxie** Adam Waid  
**VOXO** Josh Reed

**W, X, Y**

**Warren Averett** Hanny Akl, Larry Pirkle  
**Western Alliance Bank** Josh Roberts, Eric Tulipano  
**WriteUpp** Eric Lalonde  
**Xtel Communications** Brian Flynn  
**Yellow Dog Software** Jay Livingood









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